

Return of Organization Exempt From Income Tax

2018

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

A For the 2018 calendar year, or tax year beginning 07/01, 2018, and ending 06/30, 20 19

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization <u>NATURE CONSERVANCY</u>		D Employer identification number <u>53-0242652</u>
	Doing business as		E Telephone number <u>703-841-5300</u>
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	
	<u>4245 Fairfax Drive</u>		
City or town, state or province, country, and ZIP or foreign postal code <u>Arlington, VA, 22203-1606</u>		G Gross receipts \$ <u>2,096,240,637</u>	
F Name and address of principal officer: <u>Sally Jewell</u>		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
<u>4245 Fairfax Drive, Arlington, VA 22203</u>		H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No	
		If "No," attach a list. (see instructions)	

I Tax-exempt status: 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527

J Website: ▶ www.nature.org **H(c)** Group exemption number ▶

K Form of organization: Corporation Trust Association Other ▶ **L** Year of formation: 1951 **M** State of legal domicile: DC

Part I Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.</u>		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	<u>22</u>
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	<u>21</u>
	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5	<u>4,185</u>
	6	Total number of volunteers (estimate if necessary)	6	<u>17,000</u>
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	<u>481,595</u>
b	Net unrelated business taxable income from Form 990-T, line 38	7b	<u>460,015</u>	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	<u>941,183,195</u>	<u>739,848,206</u>
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<u>115,642,257</u>	<u>154,634,920</u>
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<u>117,180,886</u>	<u>88,132,946</u>
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<u>1,184,630,698</u>	<u>998,088,724</u>
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	<u>67,001,890</u>	<u>61,098,169</u>
	14	Benefits paid to or for members (Part IX, column (A), line 4)	<u>0</u>	<u>0</u>
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	<u>399,350,969</u>	<u>423,963,340</u>
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	<u>16,793,545</u>	<u>19,781,805</u>
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>139,919,399</u>		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	<u>424,407,468</u>	<u>427,774,634</u>
	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	<u>907,553,872</u>	<u>932,617,948</u>
19	Revenue less expenses. Subtract line 18 from line 12	<u>277,076,826</u>	<u>65,470,776</u>	
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)	<u>7,409,864,700</u>	<u>7,710,290,418</u>
	22	Net assets or fund balances. Subtract line 21 from line 20	<u>811,391,555</u>	<u>993,655,329</u>
		<u>6,598,473,145</u>	<u>6,716,635,089</u>	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date
	<u>Leonard Williams, Chief Financial Officer</u> Type or print name and title	

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's name ▶	Firm's EIN ▶			
	Firm's address ▶	Phone no.			

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 624,416,111 including grants of \$ 61,098,169) (Revenue \$ 905,462,754)

General Update on Program service accomplishments from The Nature Conservancy Chief Executive Officer, Sally Jewell: Innovating for Nature-Most days in the California deserts boast clear, wide-open skies. These arid lands-rich in both biodiversity and the cultural history of many Native American peoples-are also ripe for solar development. As Secretary of the Interior, this is where I first saw The Nature Conservancy's innovation at work, when the Bureau of Land Management turned to TNC for help designing a blueprint for renewable energy development across 22.5 million acres of the iconic Mojave and Sonoran deserts of Southern California. When done right, clean energy development is a crucial strategy in the fight against climate change, but it must be sited in places where impacts to people and nature are minimal. Fortunately, science tells us there is more than enough already altered land (former mines, brownfields, degraded agricultural lands, and rooftops) to meet the growing need for renewable energy. Working with TNC, the BLM developed a plan for these desert regions that steers renewable energy development to lower-impact, high-potential areas. This minimizes harm to wildlife and habitat while also speeding up the permitting process for energy companies. The Nature Conservancy's partnership with the BLM in California was about more than
(Continued on Schedule O, Statement 1)

4b (Code:) (Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

PROTECTING LANDS, OCEANS & WATER: From the grasslands of Mongolia to the Caribbean's reefs, we help save the world's most critical habitats. Milestones in Mongolia: The Conservancy's support sharpens a nation's ambitious conservation goals-for more than 10 years, The Nature Conservancy has given scientific support to the national government of Mongolia, which has now put a staggering 20% of its land- some 77.5 million acres-under national protection. The latest move came in May 2019, when the nation's parliament put new protections on 8.6 million acres. The new protections cover a huge swath of Mongolia's landscape, from the Altai Mountains to the steppe to the Gobi Desert. They help preserve habitats for at least 15 rare species, including snow leopard, argali sheep, wild ass, and Przewalski's horse, as well as cultural and historical sites. Together, Mongolia's protected areas will help the country counterbalance growing national changes in mining, overgrazing and climate change, while also allowing local herding communities to remain on the land. "Mongolians are very proud of their heritage and their nomadic culture, and the families of many of the people in parliament are still herders," says Galbadrakh Davaa, director of TNC's Mongolia Program. "Because of that close connection with the landscape, they deeply understand that Mongolian culture and identity
(Continued on Schedule O, Statement 2)

4c (Code:) (Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

Saving New South Wales Last Wild Wetlands-In one of the biggest private conservation purchases in Australian history, The Nature Conservancy bought the Great Cumbung swamp for roughly \$39 million. The area contains some of the last large wetlands in the Murray-Darling Basin, the country's agricultural heartland, where most of the land and water resources are used for crops and livestock. A critical lifeline for water birds like straw-necked ibis and yellow-billed spoonbill, the area is also rich in indigenous culture. Empowering Indigenous Women to Protect the Amazon-Since 2003, TNC has partnered with eight indigenous groups to manage 12 million acres of the Brazilian Amazon. The work has a special focus on supporting indigenous women as forest stewards. The Conservancy has helped women of the Xikrin Indigenous People produce babacu oil, a healthy, traditional food similar to coconut oil that can be sustainably harvested and boost the local economy. Reducing Risks For Whales-The Nature Conservancy, California crab fishers and fishery managers are making the seas safer for whales. In 2019, the group improved an early-warning system to reduce the risk of humpback and blue whales entangling themselves in fishing gear. TNC also helped
(Continued on Schedule O, Statement 3)

4d Other program services (Describe in Schedule O.) See Schedule O, Statement 4
(Expenses \$ 0 including grants of \$ 0) (Revenue \$ 0)

4e Total program service expenses ▶ 624,416,111

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14a Did the organization maintain an office, employees, or agents outside of the United States?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<input type="checkbox"/>	<input type="checkbox"/>
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Part IV Checklist of Required Schedules *(continued)*

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		✓
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	✓	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	✓	
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		✓
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		✓
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		✓
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		✓
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		✓
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	✓	
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		✓
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		✓
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		✓
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		✓
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	✓	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	✓	
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		✓
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		✓
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	✓	
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	✓	
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	✓	
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		✓
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		✓
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		✓
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	✓	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	✓	

Part V **Statements Regarding Other IRS Filings and Tax Compliance** *(continued)*

		Yes	No		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	4185		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b		✓	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		✓	
b	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i>	3b		✓	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		✓	
b	If "Yes," enter the name of the foreign country: ▶ <u>See Schedule O, Statement 5</u> See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a			✓
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b			✓
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		✓	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		✓	
7	Organizations that may receive deductible contributions under section 170(c).				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		✓	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		✓	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		✓	
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			82
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			✓
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f			✓
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g			✓
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		✓	
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8			✓
9	Sponsoring organizations maintaining donor advised funds.				
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a			✓
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b			✓
10	Section 501(c)(7) organizations. Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a			✓
b	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule O</i>	14b			
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.	15			✓
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16			✓

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 22 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
b	Enter the number of voting members included in line 1a, above, who are independent 1b 21		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		✓
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		✓
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		✓
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		✓
6	Did the organization have members or stockholders?		✓
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		✓
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		✓
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	✓	
b	Each committee with authority to act on behalf of the governing body?	✓	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		✓

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	✓	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	✓	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	✓	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	✓	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	✓	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	✓	
13	Did the organization have a written whistleblower policy?	✓	
14	Did the organization have a written document retention and destruction policy?	✓	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	✓	
b	Other officers or key employees of the organization	✓	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	✓	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	✓	

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ► [See Schedule O, Statement 6](#)
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records ►
 The Nature Conservancy, (703)841-5300

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Gretchen C Daily Director (Part Year)	1.00 0.00	✓					0	0	0	
Stephen Polasky Director (Part Year)	1.00 0.00	✓					0	0	0	
Mark R Tercek Director, President & CEO (Part Year)	35.00 0.00	✓		✓			876,931	0	34,581	
Jack Ma Director	1.00 0.00	✓					0	0	0	
Thomas J Meredith Director (Part Year)	1.00 0.00	✓					0	0	0	
Moses Tsang Director	1.00 0.00	✓					0	0	0	
Shona L Brown Secretary	1.00 0.00	✓		✓			0	0	0	
Craig O McCaw Director	1.00 0.00	✓					0	0	0	
Margaret C Whitman Director	1.00 0.00	✓					0	0	0	
James E Rogers Vice Chair (Part Year)	1.00 0.00	✓		✓			0	0	0	
Frances A Ulmer Director	1.00 0.00	✓					0	0	0	
Joseph H Gleberman Treasurer	1.00 0.00	✓		✓			0	0	0	
Ana M Parma Director	1.00 0.00	✓					0	0	0	
Claudia Madrazo Director	1.00 0.00	✓					0	0	0	

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
William Frist ----- Vice Chair (Part Year)	1.00 0.00	✓		✓				0	0	0
Vincent Ryan ----- Director	1.00 0.00	✓						0	0	0
Brenda Shapiro ----- Director	1.00 0.00	✓						0	0	0
Ying Wu ----- Director	1.00 0.00	✓						0	0	0
Laurence D Fink ----- Director	1.00 0.00	✓						0	0	0
Rajiv Shah ----- Director (Part Year)	1.00 0.00	✓						0	0	0
Harry Hagey ----- Director	1.00 0.00	✓						0	0	0
Thomas J Tierney ----- Chairman	1.00 0.00	✓		✓				0	0	0
Margaret Hamburg ----- Director (Part Year)	1.00 0.00	✓						0	0	0
Sally Jewell ----- Director (Part Year)	1.00 0.00	✓						0	0	0
Nancy Knowlton ----- Director (Part Year)	1.00 0.00	✓						0	0	0
Andrew Liveris ----- Director (Part Year)	1.00 0.00	✓						0	0	0
Doublas Petno ----- Director (Part Year)	1.00 0.00	✓						0	0	0
Leonard Williams ----- Chief Finance Officer	35.00 0.00			✓				330,098	0	4,682

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
William Ginn EVP, Global Conservation Initiatives (Former)	35.00 0.00				✓		✓	239,051	0	21,877
Michael Sweeney State Director	35.00 0.00				✓			375,991	0	33,212
Brian McPeck Chief Conservation Officer (Part Year)	35.00 0.00				✓			675,022	0	34,863
Glenn Prickett Chief External Affairs Officer (Part Year)	35.00 0.00				✓			393,304	0	36,712
Mark Burget Executive VP and Regional Director (Part Year)	35.00 0.00				✓			501,172	0	37,130
Janine Wilkin Chief of Staff and Acting Chief Marketing Officer (F	35.00 0.00				✓		✓	404,893	0	11,482
Wisla Heneghan Chief Operating Officer and General Counsel	35.00 0.00				✓			435,612	0	36,712
Joseph J Keenan Managing Director (Part Year)	35.00 0.00				✓			351,192	0	39,130
Charles Bedford Regional Director	35.00 0.00				✓			579,392	0	49,299
Justin Adams Global Managing Director, Lands	35.00 0.00				✓			404,441	0	0
Jim Asp Chief Development Officer	35.00 0.00				✓			706,300	0	31,551
Guilio Boccaletti Chief Stragety Officer & Global Managing Director,	35.00 0.00				✓			408,851	0	1,627
Maria Damanaki Global Managing Director, Oceans	35.00 0.00				✓			398,286	0	2,866
Aurelio Ramos Regional Managing Director	35.00 0.00				✓			322,963	0	32,518

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Heather Tallis	35.00									
Chief Scientist/Strategy Innovation	0.00				✓		337,750	0	32,129	
David Banks	35.00									
Acting Chief Conservation Officer	0.00				✓		351,077	0	38,362	
Pascal Mittermaier	35.00									
Managing Director	0.00				✓		325,589	0	36,712	
Lynne Scarlett	35.00									
Co-Chief External Affairs Officer	0.00				✓		347,405	0	27,793	
Karen Berky	35.00									
Division Director (Former)	0.00				✓	✓	321,121	0	16,405	
Hugh Possingham	35.00									
Chief Scientist	0.00				✓		373,829	0	4,769	
Santiago Gowland	35.00									
Executive Vice President	0.00				✓		431,133	0	36,278	
Richard Loomis	35.00									
Chief Marketing Officer	0.00				✓		367,946	0	6,024	
Marc Touitou	35.00									
Chief Information Officer (Part Year)	0.00				✓		351,543	0	16,363	
William Ulfelder	35.00									
New York Executive Director	0.00					✓	380,755	0	38,363	
Thomas Neises	35.00									
VP & Associate Chief Development Officer	0.00					✓	367,069	0	24,918	
Monica Garrison	35.00									
Vice President Finance (Former)	0.00					✓	333,653	0	14,502	
Jan R Mittan	35.00									
Chief Philanthropy Officer, New York	0.00					✓	352,881	0	31,551	
Seema Paul	35.00									
Managing Director	0.00					✓	560,161	0	31,519	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees *(continued)*

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1b Sub-total							12,605,411	0	763,930	
1c Total from continuation sheets to Part VII, Section A										
1d Total (add lines 1b and 1c)							12,605,411	0	763,930	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **605**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	✓	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	✓	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		✓

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
See Schedule O, Statement 7		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **315**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514			
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a 2,453,813						
	b	Membership dues	1b 0						
	c	Fundraising events	1c 19,335,040						
	d	Related organizations	1d 0						
	e	Government grants (contributions)	1e 122,266,421						
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 595,792,932						
	g	Noncash contributions included in lines 1a-1f: \$	105,266,441						
	h	Total. Add lines 1a-1f ▶	739,848,206						
Program Service Revenue			Business Code						
	2a	Activity Fees	900099	76,720,149	76,720,149	0			
	b	Contract Fees	541990	10,277,901	10,277,901	0			
	c	Land Sales to Government and Others	531390	57,921,277	57,921,277	0			
	d	Fees and Contracts from Government	541700	9,715,593	9,715,593	0			
	e								
	f	All other program service revenue		0	0	0			
g	Total. Add lines 2a-2f ▶		154,634,920						
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts) ▶		29,579,592	0	0	29,579,592		
	4	Income from investment of tax-exempt bond proceeds ▶		0	0	0	0		
	5	Royalties ▶		0	0	0	0		
	6a	Gross rents	(i) Real	702,262					
			(ii) Personal		0				
			b	Less: rental expenses	368,917				
			c	Rental income or (loss)	333,345				
	d	Net rental income or (loss) ▶		333,345	0	301,658	31,687		
	7a	Gross amount from sales of assets other than inventory	(i) Securities	1,139,824,737					
			(ii) Other		14,474,425				
			b	Less: cost or other basis and sales expenses	1,079,066,705				
			c	Gain or (loss)	60,758,032				
	d	Net gain or (loss) ▶		58,553,354	0	0	58,553,354		
	8a	Gross income from fundraising events (not including \$ 19,335,040 of contributions reported on line 1c). See Part IV, line 18 a		1,618,467					
	b	Less: direct expenses b		1,917,877					
	c	Net income or (loss) from fundraising events ▶		-299,410		0	-299,410		
	9a	Gross income from gaming activities. See Part IV, line 19 a							
b	Less: direct expenses b								
c	Net income or (loss) from gaming activities ▶								
10a	Gross sales of inventory, less returns and allowances a		11,098,939						
		b	Less: cost of goods sold b		119,311				
		c	Net income or (loss) from sales of inventory ▶		10,979,628	10,979,628	0	0	
Miscellaneous Revenue		Business Code							
11a	Membership List Rental	511140	272,777	0	0	272,777			
b	Cause Related Marketing	900099	2,628,347	0	179,937	2,448,410			
c	Corporate Practices	900099	1,557,965	0	0	1,557,965			
d	All other revenue		0	0	0	0			
e	Total. Add lines 11a-11d ▶		4,459,089						
12	Total revenue. See instructions ▶		998,088,724	165,614,548	481,595	92,144,375			

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	41,877,453	41,877,453		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	0	0		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	19,220,716	19,220,716		
4 Benefits paid to or for members	0	0		
5 Compensation of current officers, directors, trustees, and key employees	13,369,341	8,934,215	2,760,445	1,674,681
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7 Other salaries and wages	325,532,620	196,314,667	70,288,628	58,929,325
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	24,625,742	14,789,135	5,513,365	4,323,242
9 Other employee benefits	37,300,956	21,973,285	8,415,939	6,911,732
10 Payroll taxes	23,134,681	13,893,743	5,064,541	4,176,397
11 Fees for services (non-employees):				
a Management	0	0	0	0
b Legal	2,453,397	1,518,395	871,976	63,026
c Accounting	1,749,197	177,931	1,517,160	54,106
d Lobbying	8,086,325	8,086,325	0	0
e Professional fundraising services. See Part IV, line 17	19,781,805			19,781,805
f Investment management fees	16,902,760	0	16,902,760	0
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	96,319,387	88,435,896	7,883,491	0
12 Advertising and promotion	0	0	0	0
13 Office expenses	49,088,862	16,932,482	2,621,568	29,534,812
14 Information technology	6,504,408	2,361,449	3,557,787	585,172
15 Royalties	0	0	0	0
16 Occupancy	14,598,199	2,040,185	12,351,582	206,432
17 Travel	24,530,800	17,733,548	3,313,713	3,483,539
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	25,386	25,386	0	0
19 Conferences, conventions, and meetings	14,557,291	9,449,017	3,111,098	1,997,176
20 Interest	17,368,464	16,127,000	1,241,464	0
21 Payments to affiliates	0	0	0	0
22 Depreciation, depletion, and amortization	12,615,984	7,397,642	3,492,860	1,725,482
23 Insurance	5,901,372	3,139,775	2,709,877	51,720
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <u>Book Value of Conservation Land Sold</u>	112,997,478	112,997,478	0	0
b <u>Repairs, Maintenance and Construction</u>	20,388,906	13,067,881	5,915,752	1,405,273
c <u>Real Estate Taxes</u>	5,969,968	4,832,665	1,128,174	9,129
d <u>Equipment</u>	4,363,790	4,044,283	282,091	37,416
e All other expenses	13,352,660	-954,441	9,338,167	4,968,934
25 Total functional expenses. Add lines 1 through 24e	932,617,948	624,416,111	168,282,438	139,919,399
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash—non-interest-bearing	45,822,124	1	107,402,632
	2 Savings and temporary cash investments	67,566,640	2	145,586,660
	3 Pledges and grants receivable, net	308,152,190	3	245,967,921
	4 Accounts receivable, net	92,843	4	81,003,586
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	0	5	0
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L	0	6	0
	7 Notes and loans receivable, net	18,824,517	7	43,883,661
	8 Inventories for sale or use	0	8	0
	9 Prepaid expenses and deferred charges	7,097,249	9	7,679,155
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 4,702,022,463		
	b Less: accumulated depreciation	10b 128,182,720	4,398,512,756	10c 4,573,839,743
	11 Investments—publicly traded securities	1,659,521,012	11	1,451,302,198
	12 Investments—other securities. See Part IV, line 11	791,471,799	12	902,515,756
	13 Investments—program-related. See Part IV, line 11	27,878,255	13	52,158,590
	14 Intangible assets	761,699	14	1,102,424
	15 Other assets. See Part IV, line 11	84,163,616	15	97,848,092
16 Total assets. Add lines 1 through 15 (must equal line 34)	7,409,864,700	16	7,710,290,418	
Liabilities	17 Accounts payable and accrued expenses	12,918,040	17	86,852,551
	18 Grants payable	0	18	0
	19 Deferred revenue	40,477,682	19	56,243,452
	20 Tax-exempt bond liabilities	127,128,000	20	121,384,000
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	0	21	0
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	10,000,000	22	10,000,000
	23 Secured mortgages and notes payable to unrelated third parties	0	23	0
	24 Unsecured notes and loans payable to unrelated third parties	208,222,131	24	267,107,396
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D	412,645,702	25	452,067,930
	26 Total liabilities. Add lines 17 through 25	811,391,555	26	993,655,329
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	5,368,848,048	27	5,501,115,445
	28 Temporarily restricted net assets	833,406,258	28	1,215,519,644
	29 Permanently restricted net assets	396,218,839	29	0
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	6,598,473,145	33	6,716,635,089	
34 Total liabilities and net assets/fund balances	7,409,864,700	34	7,710,290,418	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	998,088,724
2	Total expenses (must equal Part IX, column (A), line 25)	2	932,617,948
3	Revenue less expenses. Subtract line 2 from line 1	3	65,470,776
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,598,473,145
5	Net unrealized gains (losses) on investments	5	-3,917,754
6	Donated services and use of facilities	6	19,271,707
7	Investment expenses	7	-16,902,760
8	Prior period adjustments	8	0
9	Other changes in net assets or fund balances (explain in Schedule O)	9	54,239,975
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	6,716,635,089

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? . . . If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		✓
b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	✓	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	✓	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	✓	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	✓	

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives: (1) more than 33¹/₃% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33¹/₃% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	717,080,310	729,132,653	773,861,379	941,183,195	739,848,206	3,901,105,743
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0	0	0	0		0
3 The value of services or facilities furnished by a governmental unit to the organization without charge	0	0	0	0		0
4 Total. Add lines 1 through 3	717,080,310	729,132,653	773,861,379	941,183,195	739,848,206	3,901,105,743
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						143,514,019
6 Public support. Subtract line 5 from line 4						3,757,591,724

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7 Amounts from line 4	717,080,310	729,132,653	773,861,379	941,183,195	739,848,206	3,901,105,743
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	23,883,856	22,758,895	21,365,665	21,365,665	29,912,937	119,287,018
9 Net income from unrelated business activities, whether or not the business is regularly carried on	1,359,849	1,626,546	954,226	728,125	481,595	5,150,341
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	6,652,754	6,104,230	8,506,870	10,025,625	15,139,307	46,428,786
11 Total support. Add lines 7 through 10						4,071,971,888
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14	92.28 %
15 Public support percentage from 2017 Schedule A, Part II, line 14	15	91.84 %
16a 33 1/3% support test—2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test—2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2017 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2018 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2017 Schedule A, Part III, line 17	18	%
19a 33 1/3% support tests—2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 33 1/3% support tests—2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization <input type="checkbox"/>		
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions <input type="checkbox"/>		

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
3b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
3c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
4b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
4c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
5b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
5c	Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
9b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
9c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
10b	Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a	
b A family member of a person described in (a) above?	11b	
c A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>	11c	

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>	1	
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>	2	

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>	1	

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>	2	
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>	3	

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	2a	
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>	2b	
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a	
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>	3b	

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A—Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Section B—Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
Section C—Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations *(continued)*

Section D—Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E—Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required—explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2018			
a From 2013			
b From 2014			
c From 2015			
d From 2016			
e From 2017			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2018 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2019. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2014 . . .			
b Excess from 2015 . . .			
c Excess from 2016 . . .			
d Excess from 2017 . . .			
e Excess from 2018 . . .			

SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

2018

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**
▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. (see instructions for definition of "political campaign activities")
- 2 Political campaign activity expenditures (see instructions) ▶ \$
- 3 Volunteer hours for political campaign activities (see instructions)

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
- 4a Was a correction made? Yes No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$
- 4 Did the filing organization file **Form 1120-POL** for this year? Yes No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)														
c	Total lobbying expenditures (add lines 1a and 1b)														
d	Other exempt purpose expenditures														
e	Total exempt purpose expenditures (add lines 1c and 1d)														
f	Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: left;">If the amount on line 1e, column (a) or (b) is:</th> <th style="text-align: left;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
g	Grassroots nontaxable amount (enter 25% of line 1f)														
h	Subtract line 1g from line 1a. If zero or less, enter -0-														
i	Subtract line 1f from line 1c. If zero or less, enter -0-														
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) Total
2a	Lobbying nontaxable amount				
b	Lobbying ceiling amount (150% of line 2a, column (e))				
c	Total lobbying expenditures				
d	Grassroots nontaxable amount				
e	Grassroots ceiling amount (150% of line 2d, column (e))				
f	Grassroots lobbying expenditures				

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?	✓		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	✓		
c Media advertisements?	✓		274,527
d Mailings to members, legislators, or the public?	✓		24,051
e Publications, or published or broadcast statements?	✓		211,745
f Grants to other organizations for lobbying purposes?	✓		26,837
g Direct contact with legislators, their staffs, government officials, or a legislative body?	✓		7,534,691
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	✓		14,474
i Other activities?	✓		0
j Total. Add lines 1c through 1i			8,086,325
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		✓	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

Schedule C, Part II-B, Line 1 - The lobbying work of The Nature Conservancy (TNC) advances the tax-exempt purpose of the organization: the conservation of land and water. TNC devoted .88% of its exempt purpose expenditures to attempt to influence legislation in Fiscal Year 2019 (Tax year 2018). These activities continued to advocate for strong environmental policies and funding for critical natural habitat protection and restoration at the U.S. federal and state government levels, as well as internationally. Federal legislation that had significant conservation impacts and which TNC supported included: Land and Water Conservation Fund, Farm Bill, Water Resources Development Act, Endangered Species Act, Drought Contingency Plan (Colorado River Basin), Endangered Fish Recovery Program, Colorado River Federal legislative objectives (related to Bureau of Reclamation drought legislation), Natural Infrastructure, forest restoration legislation, the Charitable Conservation Easement Program Integrity Act, Magnuson-Stevens Act, NOAA and USFWS appropriations, and other federal legislation that impacts public lands management and habitat protection and restoration. In addition, TNC advocated to protect and restore freshwater, coastal, and marine resources. Targets included Washington, Connecticut, Louisiana, Delaware, and Massachusetts. TNC also advocated for coastal restoration and invasive species management with the Michigan Cooperative Invasive Plant Management program, the Arkansas Unpaved Roads program, the Great Lakes Restoration Initiative, and invasive species policies in Wisconsin. Other priority places in which TNC advocated for water resource protection and restoration include Oklahoma, Ohio, Pennsylvania, Kentucky, New

Part IV - Supplemental Information (Continued)

Mexico, New York, Michigan, Minnesota, South Carolina, and Maine. TNC also advocated for land and habitat conservation efforts at the state level including the pursuit of numerous on-the-ground solutions, such as the preservation of Plum Island in Connecticut, funding for forests and sage grouse habitat in the Western United States, the Pacific Coast Salmon Recovery plan, sustainable management of the Cherokee National Forest, the Central Cascades, the Northern Great Plains, restoration of the Everglades, and restoration of the Taunton River. Further efforts relating to land and habitat conservation took place in Arizona's Coconino County, Oregon's Ashland Forests, Clark County in Nevada, Montana, the Little Jerusalem Badlands in Kansas, and the Chesapeake Bay. Stable programs with sufficient long-term funding, mechanisms for conservation are proven tools to advance conservation. Advocacy for these types of programs included the Michigan Natural Resource Trust Fund, H2Ohio, the Wyoming Wildlife and Natural Resource Trust Fund, and the Minnesota Outdoor Heritage Fund. TNC also advocated for similar conservation funding in New Jersey, Wisconsin, and Virginia. Advocating for green infrastructure and smart energy development are other important tools to address conservation challenges. TNC supported legislation to promote energy efficiency and renewable energy such as solar power incentives in Connecticut and Iowa and responsibly sited renewable energy development in Washington, New Mexico, and Pennsylvania. Other states in which TNC advocated for smart energy development include Ohio, Washington, New York, North Carolina, Illinois, and Hawaii. TNC also engages in conversations and advocacy around climate change and adaptation. Advocacy activities in this area included engagement on the MARKET CHOICE Act, the New Jersey Global Warming Response Act, a ballot initiative in Washington State, and other climate-related legislative activities in New Mexico, Massachusetts, Maine, Hawaii, Delaware, Connecticut, and California. TNC also pursued placing questions on local and statewide ballots to provide for long-term conservation protection in Colorado, Georgia, Montana, Rhode Island, Washington, Texas, California, and New York. Internationally, TNC influenced legislation with significant conservation impact in countries and regions such as Australia, the Bahamas, Brazil, Canada, Hong Kong, Kenya, Mexico, Micronesia, Seychelles, and Zambia. Volunteers for TNC spent a total of 3,072 hours to influence legislation as described above.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization: NATURE CONSERVANCY; Employer identification number: 53-0242652

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Line number, (a) Donor advised funds, (b) Funds and other accounts. Includes rows for total number at end of year, aggregate value of contributions, grants, and end of year, and two Yes/No questions regarding donor advisement.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form for Part II with multiple questions (1-9) regarding conservation easements, including checkboxes for purposes, a table for held at end of tax year (2a-2d), and questions about monitoring and reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form for Part III with questions (1a, 1b, 2) regarding reporting of art and historical treasures, including revenue and asset amounts.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange programs
- e** Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? **Yes** **No**

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
1c Beginning balance	
1d Additions during the year	
1e Distributions during the year	
1f Ending balance	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,294,730,157	1,201,781,285	1,114,692,167	1,158,152,353	1,124,946,528
b Contributions	17,714,330	23,053,347	8,390,434	12,192,638	12,390,364
c Net investment earnings, gains, and losses	65,157,423	107,038,420	122,916,842	-16,054,852	58,974,376
d Grants or scholarships	0	0	0	0	0
e Other expenditures for facilities and programs	55,051,832	37,142,895	44,218,158	39,597,972	38,158,915
f Administrative expenses	0	0	0	0	0
g End of year balance	1,322,550,078	1,294,730,157	1,201,781,285	1,114,692,167	1,158,152,353

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment ▶ 71 %
- b** Permanent endowment ▶ 29 %
- c** Temporarily restricted endowment ▶ 0 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
(i) unrelated organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
(ii) related organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?	<input type="checkbox"/>	<input type="checkbox"/>

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	7,686,458		7,686,458
b Buildings	0	168,233,792	61,487,853	106,745,939
c Leasehold improvements	0	29,133,044	15,706,878	13,426,166
d Equipment	0	62,456,664	50,987,989	11,468,675
e Other	17,945,167	4,416,567,338	0	4,434,512,505
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				4,573,839,743

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives	520,081,700	End-of-Year Market Value
(2) Closely-held equity interests	240,436,705	End-of-Year Market Value
(3) Other <u>Real Estate Investment Trusts</u>	110,734,223	End-of-Year Market Value
(A) <u>Interfund and Trust Receivable</u>	31,263,128	End-of-Year Market Value
(B) -----		
(C) -----		
(D) -----		
(E) -----		
(F) -----		
(G) -----		
(H) -----		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ►	902,515,756	

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) -----		
(2) -----		
(3) -----		
(4) -----		
(5) -----		
(6) -----		
(7) -----		
(8) -----		
(9) -----		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ►		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) -----	
(2) -----	
(3) -----	
(4) -----	
(5) -----	
(6) -----	
(7) -----	
(8) -----	
(9) -----	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ►	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) <u>Planned Giving Liability</u>	191,006,102
(3) <u>Accrued Salary and Vacation Liability</u>	27,339,348
(4) <u>Other Accrued Liabilities</u>	67,235,173
(5) <u>Contingent Liabilities</u>	37,983,259
(6) <u>Payable Under Securities Lending Agreement</u>	88,004,653
(7) <u>Refundable Advances</u>	40,499,395
(8) -----	
(9) -----	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ►	452,067,930

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	992,105,308
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	-3,917,754
b	Donated services and use of facilities	2b	19,271,707
c	Recoveries of prior year grants	2c	0
d	Other (Describe in Part XIII.)	2d	2,406,105
e	Add lines 2a through 2d	2e	17,760,058
3	Subtract line 2e from line 1	3	974,345,250
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	16,902,760
b	Other (Describe in Part XIII.)	4b	6,840,714
c	Add lines 4a and 4b	4c	23,743,474
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	998,088,724

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	937,393,000
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	19,271,707
b	Prior year adjustments	2b	0
c	Other losses	2c	0
d	Other (Describe in Part XIII.)	2d	2,406,105
e	Add lines 2a through 2d	2e	21,677,812
3	Subtract line 2e from line 1	3	915,715,188
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	16,902,760
b	Other (Describe in Part XIII.)	4b	0
c	Add lines 4a and 4b	4c	16,902,760
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	932,617,948

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Schedule D, Part II, Line 3 - During the tax year 7 easements were transferred or sold - all to qualified organizations as defined in IRC Sec. 170(h)(3) and the related regulations and all as required and consistent with the conservation action plan for the properties. Easements transferred or sold were: (1) Prairie Coteau (Johnson/Johnson) 2 CE 5/7/2018; (2) Upper MN River Valley (Roffmsmeier) CE 2/12/2018; (3) Summit Lake Swamp (Shepard/Town of Springfield) Easement; (4) Hanging Rock Ridge Mountain Rock, LLC (fka Rasmussen) 12/2/1986 HISTORIC; (5) Blind Slough Swamp Preserve (Georgia Pacific FKA James River Corp/TNC FEE & TNC EAS); (6) Kingston Prairie Preserve (Gehring) EAS 11/15/2001 - Historical; and (7) South Puget Prairies (Cavness) 3/25/2005. During the tax year 11 easements were amended. The amended easements were: (1) Katama Plains (Gentle) 2/2/1988 to add 2 more tracts to the land under easement; (2) Nesika Beach Preserve (Merz AKA Shibata) EAS 7/2/1999 An Amendment to Deed of Conservation Easement was recorded in February 2019 which did not change the total acreage or size of the easement, but the residential zone shifted, and the conservation zone increased; and (3) Laural Fork (Rifle Ridge Farm LP1 and LP2) 12/28/2007 To strengthen protections on Rifle Ridge Farm LP1 by prohibiting harvesting on an additional 687 acres within original CE area. The Amendment also corrects Exhibit B maps for Tracts 1 & 2.

Schedule D, Part II, Line 5 - The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Operating Procedure, Conservation Easements and Deed Restrictions. Excerpts from the procedure follow. Each Business Unit will be responsible for monitoring compliance with the terms of all Conservation Interests for which it must prepare or obtain a Baseline. For purposes of this Standard Operating Procedure, "Business Unit" means the Conservancy business unit in which the Conservation Interest is located or, if different, the Conservancy Business Unit responsible for monitoring and enforcement of the Conservation Interest. A. Monitoring Team. Each Business Unit will establish a Monitoring Team which will consist of at least one staff member and may include third party volunteers or contractors. All members of the Monitoring Team must be trained on Conservancy procedures and practices for monitoring Conservation Interests. The Monitoring Team will be responsible for ensuring that monitoring is completed and documented in accordance with this SOP. B. Monitoring Frequency. Conservation Interests will be monitored at least once each calendar year beginning with the calendar year after the Conservation Interest was accepted or acquired. The first monitoring will occur no more than 15 months after the date the Conservation Interest was accepted or acquired. C. Time and Expense Reporting. To comply with Internal Revenue Service ("IRS") requirements use Activity Code 10000 (called "Easement Monitoring") to report all expenses incurred in inspecting, monitoring and enforcing Conservation Easements. Business Units

Part XIII - Supplemental Information (Continued)

must follow the Finance Department's guidance for reporting: 1. Staff hours (to be reported in bi-weekly time reports), 2. Volunteer hours (to the extent required by Finance Department guidance), 3. Contractor fees (including outside counsel fees), and 4. Travel and other related expenses. D. Monitoring Reports. Monitoring results must be documented contemporaneously (within two months after monitoring occurs) in a report that describes the condition of the property and the protected conservation values as defined in the Conservation Interest. The monitoring report must include the information described in Checklist of Required Fields for Compliance Monitoring Template. Business Units may modify the templates or create their own monitoring report form provided that it contains the required content. Business Units: 1. are encouraged to use the same form consistently for all Conservation Interests that the BU monitors and in all cases, all required fields must be completed; 2. are encouraged to provide the landowner with a copy of the monitoring report and request that it be signed and, if feasible, notarized to indicate landowner's agreement with its contents; and 3. must maintain monitoring reports in accordance with the Conservancy's Records Retention Schedule. 3 E. Compliance Status. The Monitoring Team, with approval of the Business Unit director or the director's designee, shall determine the compliance status of the Conservation Interest as one of the following: 1. In compliance 2. In review 3. In violation. If voluntary resolution of a violation is not possible (e.g., because the time period to bring a judicial action will end under applicable statutes of limitation), the Business Unit will proceed with formal enforcement. Formal enforcement action shall be taken in accordance with an enforcement plan to be developed by the Business Unit and assigned attorney and approved by the Regional Director or in the U.S., by the Division Director. If the enforcement plan includes litigation, approval of the responsible Associate General Counsel and General Counsel shall be obtained prior to initiation of litigation.

Schedule D, Part II, Line 9 - The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities. Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion. Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to the Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Schedule D, Part V, Line 4 - The Endowment includes approximately 770 individual endowment funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the Conservancy to achieve its mission. Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by the Conservancy and others, as well as, many other activities and actions vital to the preservation of natural diversity. The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Schedule D, Part X, Line 2 - The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified the Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily revenue from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

Schedule D, Part XI, Line 2d - Costs of Goods Sold, Rental Related Expenses and Special Fundraising Event Expenses

Schedule D, Part XI, Line 4b - Valuation Gain on Tradelands, Other Assets and Foreign Exchange, Revenues of Unconsolidated Subsidiaries

Schedule D, Part XII, Line 2d - Cost of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Expenses of Consolidated subsidiaries

**SCHEDULE F
(Form 990)**

Statement of Activities Outside the United States

OMB No. 1545-0047

2018

Open to Public Inspection

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.**
▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Department of the Treasury
Internal Revenue Service

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
(1) Central America and the Caribbean	8	51	Program Services	Conservation of the lands a	13,509,975
(2) East Asia and the Pacific	12	299	Program Services	Conservation of the lands a	36,700,433
(3) Europe (including Iceland and Greenland)	4	38	Program Services	Conservation of the lands a	3,479,542
(4) North America (including Canada and Mexico)	2	73	Program Services	Conservation of the lands a	15,179,275
(5) South America	7	231	Program Services	Conservation of the lands a	39,482,766
(6) South Asia	1	17	Program Services	Conservation of the lands a	2,673,916
(7) Sub-Saharan Africa	5	82	Program Services	Conservation of the lands a	11,719,440
(8)					
(9)					
(10)					
(11)					
(12)					
(13)					
(14)					
(15)					
(16)					
(17)					
3a Subtotal					
b Total from continuation sheets to Part I					
c Totals (add lines 3a and 3b)	39	791			122,745,347

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 16.
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* Yes No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

Schedule F, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants outside the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities. The SOP is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff.

**SCHEDULE G
(Form 990 or 990-EZ)**

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

2018

Department of the Treasury
Internal Revenue Service

▶ Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a** Mail solicitations
 - b** Internet and email solicitations
 - c** Phone solicitations
 - d** In-person solicitations
 - e** Solicitation of non-government grants
 - f** Solicitation of government grants
 - g** Special fundraising events
- 2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? **Yes** **No**
- b** If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 See Schedule G, Part IV, Statement 1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total				9,425,272	18,285,441	-8,860,169

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

All States

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		Hong Kong Gala (event type)	APCRO Holding (event type)	45 (total number)	
Revenue	1 Gross receipts	2,585,026	18,042,429	481,534	21,108,989
	2 Less: Contributions	1,767,779	17,267,969	299,292	19,335,040
	3 Gross income (line 1 minus line 2)	817,247	774,460	182,242	1,773,949
Direct Expenses	4 Cash prizes	0	0	0	0
	5 Noncash prizes	0	0	0	0
	6 Rent/facility costs	0	0	0	0
	7 Food and beverages	0	0	0	0
	8 Entertainment	0	0	0	0
	9 Other direct expenses	1,423,290	20	494,567	1,917,877
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				1,917,877
	11 Net income summary. Subtract line 10 from line 3, column (d) ▶				-143,928

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1 Gross revenue			
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7 Direct expense summary. Add lines 2 through 5 in column (d) ▶					
8 Net gaming income summary. Subtract line 7 from line 1, column (d) ▶					

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain: _____

Fundraiser Activity Information

Name and Address	Activity	C1	Gross Receipts	C2	C3
Tallwave LLC 6263 N Scottsdale Road Suite 180 Scottsdale, AZ 85250	Professional Fundraising Counsel-Placing and managing digital advertising to support TNC's fundraising goals.	No	0	5,216,882	-5,216,882
New Canvassing Experience 1812 Main Street Bastrop, TX 78602	Professional Fundraiser-Face-to-face and canvassing fundraising to support TNC.	Yes	1,913,095	3,167,932	-1,254,837
Professional Fundraising Services LLC 525 W Monroe Suite 900 Chicago, IL 60606	Professional Fundraiser-Face-to-face and canvassing fundraising to support TN	Yes	446,085	2,494,650	-2,048,565
Dialogue Direct 351-353 West 39th Street New York, NY 10018	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors.	Yes	3,340,212	2,258,099	1,082,113
The Compass Group Inc 2251 Eisenhower Avenue Suite 1916 Alexandria, VA 22314	Professional fundraising counseling services for strategic support of TNC's campaigns for several business units.	No	0	584,250	-584,250
UpFundraising 550 Queen Street East Suite 145 Toronto, Ontario M5A 1V2 Canada	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors.	Yes	488,798	1,180,415	-691,617
WAYS Fundraising 600 B Street Suite 300 San Diego, CA 92101	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors.	Yes	774,224	1,003,214	-228,990
APCO Group US Inc 315 W 36th Street Level 10 New York, NY 10018	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors	Yes	531,927	874,587	-342,660
Donor Services Group Inc 1200 Wilshire Blvd Suite 650 Los Angeles, CA 90017	Professional Fundraiser-Telemarketing fundraising services to acquire donors and implementation of an ongoing program of gift planning cultivation	Yes	1,794,948	798,100	996,848
3Sixty Fundraising LLC c/o WeWork 33 Irving Place New York, NY 10003	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors	Yes	135,983	707,312	-571,329
Total:			9,425,272	18,285,441	-8,860,169

C1 = Fundraiser control of funds?

C2 = Amount paid to (or retained by) fundraiser

C3 = Amount paid to (or retained by) organization

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

NATURE CONSERVANCY

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

**Open to Public
Inspection**

Employer identification number

53-0242652

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) Sch I, Stmt 1							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 429

3 Enter total number of other organizations listed in the line 1 table 37

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat. No. 50055P

Schedule I (Form 990) (2018)

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Schedule I, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities. The SOP is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff.

Description of Grants and Other Assistance to Governments and Organizations in the United States

		Recipient EIN	Amt. of cash grant	Amt. of non- cash asst.
Name and address	MAINE COAST HERITAGE TRUST 1 BOWDOIN MILL ISLAND SUITE 201 TOPSHAM, ME 04086	68-0256214	192,500	
IRC code section	501(c)(3)			
Method of valuation				
Desc. of Non-Cash Asst.				
Purpose of grant	Conservation Activities			
Name and address	STATE OF MICHIGAN 1504 WEST WASHINGTON STREET MARQUETTE, MI 49855	23-7222333	127,814	
IRC code section	501(c)(3)			
Method of valuation				
Desc. of Non-Cash Asst.				
Purpose of grant	Conservation Activities			
Name and address	FORTERRA 901 FIFTH AVENUE SUITE 2200 SEATTLE, WA 98164	94-3112461	47,815	
IRC code section	501(c)(3)			
Method of valuation				
Desc. of Non-Cash Asst.				
Purpose of grant	Conservation Activities			
Name and address	ENVISION UTAH 254 SOUTH 600 EAST SUITE 201 SALT LAKE CITY, UT 84102	34-6401483	15,000	
IRC code section	501(c)(3)			
Method of valuation				
Desc. of Non-Cash Asst.				
Purpose of grant	Conservation Activities			
Name and address	SIMONG WEST FORESTS LLC FOREST INVESTMENTS ASSOC 15 PIEDMOND CENTER SUITE 350 ATLANTA, GA 30305	95-2566122	1,582,746	
IRC code section				
Method of valuation				
Desc. of Non-Cash Asst.				
Purpose of grant	Conservation Activities			
Name and address	FEATHER RIVER LAND TRUST P O BOX 1826 QUINCY, CA 95971	31-1766444	448,478	
IRC code section	501(c)(3)			
Method of valuation				
Desc. of Non-Cash Asst.				
Purpose of grant	Conservation Activities			
Name and address	DAMARISCOTTA RIVER ASSOCIATION 110 BELEVEDERE ROAD DAMARISCOTTA, ME 04543	23-7303162	8,341	
IRC code section	501(c)(3)			
Method of valuation				

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Desc. of Non-Cash Asst.

Purpose of grant	Conservation Activities		
Name and address	MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	59-0756643	121,652
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COMMONWEALTH OF MASSACHUSETTS STATE TREASURER PO BOX 417103 BOSTON, MA 02241	42-0897662	40,702
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ISLAND CONSERVATION LONG MARINE LAB 2100 DELAWARE AVENUE SUITE 1 SANTA CRUZ, CA 95060	91-1839907	40,548
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BLACK SWAMP CONSERVANCY PO BOX 332 PERRYSBURG, OH 43552	34-1746749	11,390
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	US ARMY CORPS OF ENGINEERS 69 DARLINGTON AVENUE WILMINGTON, DE 19973	36-3977631	20,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	KENTUCKY STATE TREASURER 1050 US HIGHWAY 125 SOUTH SUITE 100 FRANKFORT, KY 40601	35-6002041	67,700
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	USDA FOREST SERVICE PO BOX 301550 LOS ANGELES, CA 90030-1550	72-0564834	197,489
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CENTER FOR WHOLE COMMUNITIES	51-0462232	9,515

	PO BOX 5483 BURLINGTON, VT 05402		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UCSC CASHIER OFFICE 1156 HIGH STREET SANTA CRUZ, CA 95064	15-0532082	57,247
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CORNELL UNIVERSITY PO BOX 22 ITHACA, NY 14851-0022	15-0532082	308,571
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SUSAN C THIBEAU ESQ 6B SCHOOL STREET PO BOX 700 BERWICK, ME 03901-0700	86-1151502	40,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LOUISIANA STATE UNIVERSITY OFFICE OF ACCOUNTING SERVICES SPONSORED PROGRAM ACCOUNTING BATON ROUGE, LA 70803	23-7052846	21,577
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SOUTH DAKOTA GRASSLAND COALITION P O BOX 401 PRESHO, SD 57568-5402	63-0779657	20,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CENTER FOR RESOURCE ECONOMICS 2000 M STREET NW SUITE 650 WASHINGTON, DC 20236	94-2578166	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	IUCN-THE WORLD CONSERVATION UNION 1630 CONNECTICUT AVE NW 3RD FLOOR WASHINGTON, DC 20009	23-2564522	18,500

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SKAGIT LAND TRUST P O BOX 1017 MOUNT VERNON, WA 98273	91-1533402	59,666
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COALITION FOR THE UPPER SOUTH PLATTE P O BOX 726 LAKE GEORGE, CO 80827	84-1469785	94,592
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COUNCIL OF GREAT LAKES GOVERNORS INC 20 NORTH WACKER DRIVE SUITE 2700 CHICAGO, IL 60606	16-6002567	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LOWER PLATTE S NAT RES DIST 3125 PORTIA STREET BOX 83581 LINCOLN, NE 68501-3581	90-0885216	7,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BIG CREEK RANCH LLC PO BOX 5987 KETCHUM, ID 83340	93-0896496	122,011
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ANDROSCOGGIN LAND TRUST PO BOX 3145 AUBURN, ME 04212-3145	82-1687062	440,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GULF OF MAINE RESEARCH INSTITUTE 350 COMMERCIAL STREET PORTLAND, ME 04101	01-0504905	17,900
IRC code section	501(c)(3)		
Method of valuation			

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	NATIONAL AUDUBON SOCIETY AUDUBON NEW YORK 200 TRILLIUM LANE ALBANY, NY 12203	13-1624102	31,581
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	THE FOREST STEWARDS GUILD 2019 GALISTEO STREET SANTA FE, NM 87505	85-0446866	147,414
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	INDIANA DEPARTMENT OF NATURAL RESOURCES 402 WEST WASHINGTON STREET ROOM W267 INDIANAPOLIS, IN 46204	30-0747064	785,723
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	THE SAND COUNTY FOUNDATION INC 131 WEST WILSON STREET SUITE 610 MADISON, WI 53703	39-6089450	5,500
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	LAWYERS TITLE OF CINCINNATI INC 3500 RED BANK ROAD CINCINNATI, OH 45227	31-0732454	179,246
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	MISSOULA COUNTY WEED DISTRICT 2825 SANTA FE COURT MISSOULA, MT 59808	81-6001397	6,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	25-1053485	25,195
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	STANFORD UNIVERSITY 371 SERRA MALL NATIONAL CAPITAL PROJECT STANFORD, CA 94305	94-1156365	211,645
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MARSHALL ISLANDS MARINE RESOURCE AUTHORITY PO BOX 860 MAJURO, MH 96960	38-3183846	155,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WASHINGTON RESOURCE CONSERVATION & DEVELOPMENT COUNCIL 109 SOUTH THIRD STREET YAKIMA, WA 98901	91-1810332	37,465
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MESC DAUPHIN ISLAND SEA LAB 101 BIENVILLE BLVD DAUPHIN ISLAND, AL 36528	63-0779657	75,731
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WELLS NATIONAL ESTUARINE RESEARCH RESERVE 342 LAUDHOLM FARM ROAD WELLS, ME 04090	01-0459976	29,175
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LEMHI REGIONAL LAND TRUST PO BOX 871 SALMON, ID 83467	20-2753508	42,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	QUINALT INDIAN NATION PO BOX 70 TAHOLAH, WA 98587	91-0760952	31,183
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ATLANTIC SALMON FEDERATION	13-2618801	80,000

	14 MAINE STREET SUITE 202 BRUNSWICK, ME 04011		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ECOADAPT INC PO BOX 11195 BAINBRIDGE ISLAND, WA 98110	26-3303629	7,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATUREBRIDGE 28 GEARY STREET SUITE 650 SAN FRANCISCO, CA 94108	94-2145930	48,200
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	VAN BUREN CONSERVATION DISTRICT 1035 E MICHIGAN AVENUE PAW PAW, MI 49079	38-2986937	7,413
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MID KLAMATH WATERSHED COUNCIL PO BOX 409 ORLEANS, CA 95556	20-1501256	92,867
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ST JUDE CHILDRENS RESEARCH HOSPITAL 262 DANNY THOMAS PLACE MEMPHIS, TN 38105-3678	62-0646012	6,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COMMUNITY PARTNERS 1000 NORTH ALAMEDA STREET SUITE 240 LOS ANGELES, CA 90012	95-4302067	38,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CAPE COD COMMERCIAL FISHERMENS ALLIANCE 1566 MAIN STREET CHATHAM, MA 02633	04-3138784	66,000
IRC code section	501(c)(3)		
Method of valuation			

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	LOMAKATSI RESTORATION PROJECT	93-1163452	113,971
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PO BOX 3084
ASHLAND, OR 97520

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	WWRC ACTION FUND	23-7097680	25,000
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1402 THIRD AVE SUITE 507
SEATTLE, WA 98101

IRC code section 501(c)(4)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	BIG SKY FILM INSTITUTE	20-1937230	10,000
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113 WEST FRONT STREET SUITE 105
MISSOULA, MT 59802

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	CONSERVATION LAW CENTER INC	20-2321854	18,280
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116 SOUTH INDIANA AVENUE SUITE 4
BLOOMINGTON, IN 47408

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	OAK RIDGE ASSOCIATED UNIVERSITIES	94-3116339	129,150
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PO BOX 117 MS 120 43
OAK RIDGE, TN 37831-0117

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	KENNEBEC LAND TRUST	01-0440729	10,000
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PO BOX 261
WINTHROP, ME 04364

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	FLORENCE CRITTENTON SERVICES OF COLORADO	84-0429686	10,000
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55 SOUTH ZUNI STREET
DENVER, CO 80223

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	BEAR RIVER LAND CONSERVANCY	27-4698179	20,000
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	195 NORTH 200 WEST P O BOX 4565 LOGAN, UT 84323-4565		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MARIN COUNTY OPEN SPACE DISTRICT 3501 CIVIC CENTER DRIVE ROOM 260 SAN RAFAEL, CA 94903	45-3848336	120,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OREGON WATER RESOURCES DEPARTMENT NORTH MALL OFFICE BUILDING 725 SUMMER STREET NE SUITE A SALEM, OR 97301-1266	47-1841490	100,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE CONSERVATION ALLIANCE PO BOX 1275 BEND, OR 97709	94-3100867	5,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CALAPOOIA WATERSHED COUNCIL PO BOX 844 BROWNSVILLE, OR 97327	26-4228349	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OHIO ENVIRONMENTAL COUNCIL 1207 GRANDVIEW AVENUE SUITE 201 COLUMBUS, OH 43212-3449	31-0805578	16,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SALT LAKE CITY FILM CENTER & ARTISTS COLLABORATIVE 122 SOUTH MAIN STREET SALT LAKE CITY, UT 84101	76-3077659	7,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WILDLIFE CONSERVATION SOCIETY 2300 SOUTHERN BOULEVARD BROX, NY 10460-1068	13-1740011	16,411
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UTAH STATE UNIVERSITY	87-6000528	127,387
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INFORMATION TECHNOLOGY
4420 OLD MILL HILL
LOGAN, UT 84322

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF WASHINGTON	91-6001537	233,633
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1501 EAST MADISON STREET SUITE 100
SEATTLE, WA 98122

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF SOUTHERN MISSISSIPPI	64-6000818	49,468
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OFFICE OF RESEARCH ADMINISTRATION
118 COLLEGE DRIVE BOX 5157
HATTIESBURG, MS 39406

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF NEW HAMPSHIRE	47-1841490	139,270
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59 COLLEGE ROAD
TAYLOR HALL
DURHAM, NH 03824

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF MAINE	95-1644628	31,265
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5722 DEERING HALL
ANALYTICAL LABORATORY
ORONO, ME 04469

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF ILLINOIS	37-6000511	45,360
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ILLINOIS INDIANA SEA GRANT
WEST PEABODY DRIVE 374
URBANA, IL 61801

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF IDAHO	82-6000945	34,734
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875 PERIMETER DRIVE MS 3020
MOSCOW, ID 83844-3020

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NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF HAWAII OFFICE OF RESEARCH SERVICES 2440 CAMPUSROAD BOX 368 HONOLULU, HI 96822	99-6000354	139,154
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF GEORGIA 180 EAST GREEN STREET ATHENS, GA 30602-2152	87-6000528	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF CALIFORNIA AT SANTA CRUZ CASHIER OFFICE 1156 HIGH STREET SANTA CRUZ, CA 95064	72-0564834	6,753
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF ARIZONA PO BOX 3520 TUCSON, AZ 85722	74-2579628	9,055
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TREASURER STATE OF MAINE PO BOX 9101 AUGUSTA, ME 04332	95-4302067	100,992
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF TENNESSEE MORGAN HALL ROOM 103 KNOXVILLE, TN 37996	62-6001636	74,621
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	RESEARCH FOUNDATION OF SUNY PO BOX 9 ALBANY, NY 12201-0009	14-1368361	15,891
IRC code section	501(c)(3)		
Method of valuation			

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	THE REGENTS OF THE UNIVERSITY OF CALIFORNIA 9500 GILMAN DRIVE MC 0009 UNIVERSITY OF CALIFORNIA LA JOLLA, CA 92093-0009	95-6006144	1,319,839
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	THE CONSERVATION FUND 14951 A CASPAR ROAD BOX 50 CASPAR, CA 95420	52-1388917	25,003
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF WISCONSIN CASHIERS OFFICE PO BOX 88 WHITEWATER, WI 53190	34-1987583	13,357
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	CATAMOUNT INSTITUTE 740 W CARAMILLO STREET COLORADO SPRINGS, CO 80907	86-1151502	7,500
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	MICHIGAN STATE UNIVERSITY BOARD OF TRUSTEES 426 AUDITORIUM RD ROOM 360 EAST LANSING, MI 48824	85-0446866	27,989
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICE REVENUE PROCESSING STATION 407 SOUTH CALHOUN STROOM 121 TALLAHASSEE, FL 32399-0800	02-0355374	71,160
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	ENVIRONMENTAL DEFENSE FUND INCORPORATED 257 PARK AVENUE SOUTH 17TH FLOOR NEW YORK, NY 10010	11-6107128	44,987
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant	Conservation Activities		
Name and address	COLORADO STATE UNIVERSITY FOUNDATION 410 UNIVERSITY SERVICES CENTER 601 S HOWES STREET FORT COLLINS, CO 80523	23-7098397	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SITKA CONSERVATION SOCIETY 207 LINCOLN ST SUITE 4 BOX 6533 SITKA, AK 99835	92-0096633	7,499
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TOWER FOUNDATION OF SAN JOSE STATE UNIVERSITY ONE WASHINGTON SQUARE SAN JOSE, CA 95192-0183	93-6026088	41,225
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OREGON FOOD BANK INC PO BOX 55370 PORTLAND, OR 97238-5370	93-0785786	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE OHIO STATE UNIVERSITY OFFICE OF SPONSORED PROGRAMS 1960 KENNY ROAD COLUMBUS, OH 43210	31-6025986	8,411
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE TRUSTEES OF PRINCETON UNIVERSITY 701 CARNEGIE CENTER PRINCETON, NJ 07848	21-0634501	68,100
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	KLAMATH WATERSHED PARTNERSHIP 205 RIVERSIDE DRIVE SUITE C KLAMATH FALLS, OR 97601	22-3617000	16,519
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

Name and address	PECONIC GREEN GROWTH 651 WEST MAIN STREET RIVERHEAD, NY 11901	61-1573435	5,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	DOWNEAST SALMON FEDERATION 187 MAIN STREET COLUMBIA FALLS, ME 04623	01-0532938	146,123
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GREATER OREGON CITY WATERSHED COUNCIL PO BOX 927 OREGON CITY, OR 97045	94-2392007	5,282
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SUSSEX COUNTY MUNICIPAL UTILITIES GROUP 34 SOUTH ROUTE 94 LAFAYETTE, NJ 07848	62-0646012	65,674
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF THE GARDENAERIAL 74 BROWNS RACE ROCHESTER, NY 14614	27-4112147	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BRODHEAD WATERSHED ASSOCIATION PO BOX 339 HENRYVILLE, PA 18332	23-2564522	64,783
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SOUTHEAST LAND TRUST OF NEW HAMPSHIRE PO BOX 675 12 CENTER STREET 2ND FLOOR EXETER, NH 03833	02-0355374	106,806
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF VERDE RIVER GREENWAY PO BOX 2535	45-2927355	121,597

	COTTONWOOD, AZ 86326		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SPRUCE ROOT INC ONE SEALASKA PLAZA SUITE 400 JUNEAU, AK 99801	45-4295940	60,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UPPER PENINSULA LAND CONSERVANCY 2208 US HIGHWAY 41 SOUTH MARQUETTE, MI 49855	38-3467972	10,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GEORGIA FORESTRY COMMISSION PO BOX 100287 ATLANTA, GA 30384-0287	81-4748516	103,613
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	KOSCIUSKO SOIL AND WATER CONSERVATION 217 EAST BELL WARSAW, IN 46582	95-1644628	40,118
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MOHAWK HUDSON LAND CONSERVANCY 425 KENWOOD AVENUE DELMAR, NY 12054	14-1754157	100,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THREE RIVERS LAND TRUST PO BOX 295 ALFRED, ME 04002	01-0539771	55,853
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	HYLIE WEST ESQ PO BOX 1419 DAMARISCOTTA, ME 04543	92-0168869	82,159
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			

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NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	SCOTT RIVER WATER TRUST PO BOX 591 ETNA, CA 96027	01-0924657	17,392
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WILDLAND RESTORATION INTERNATIONAL INC PO BOX 1983 DUXBURY, MA 02331-1983	85-0404817	50,333
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FLORIDA FISH AND WILDLIFE CONSERVATION COMMISSION 2796 OVERSEAS HIGHWAY SUITE 119 MARATHON, FL 33050	23-1966295	33,479
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CENTER FOR RESPONSIBLE TRAVEL 1225 I STREET NORTHWEST SUITE 600 WASHINGTON, DC 20005	52-2391916	7,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MAINE COAST FISHERMENS ASSOCIATION 14 MAINE STREET SUITE 412 GH BOX 40 BRUNSWICK, ME 04002	13-4337702	45,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	EAST STROUDSBURG UNIVERSITY 200 PROSPECT STREET EAST STROUDSBURG, PA 18301-2999	88-6000024	41,835
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TECUMSEH LAND PRESERVATION ASSOCIATION PO BOX 417 YELLOW SPRINGS, OH 45387	31-1313236	22,750
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MUSCATINE COUNTY SOIL AND WATER CONSERVATION DISTRICT 3500 OAKVIEW DRIVE SUITE A	68-0256214	14,048

MUSCATINE, IA 52761			
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TOWN OF PHILLIPS 15 RUSSELL STREET PHILLIPS, ME 04966	82-3071186	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SOUTHEAST ALASKA WILDERNESS EXPLORATION ANALYSIS AND DISCOVERY PO BOX 306 GUSTAVUS, AK 99826	92-0168869	75,641
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE CORPS NETWORK 1275 K STREET NORTHWEST SUITE 1050 WASHINGTON, DC 20005	52-1480202	60,058
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	RANNEY SCHOOL 235 HOPE ROAD TINTON FALLS, NJ 07724	22-1853774	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OHIO NORTHERN UNIVERSITY 525 SOUTH MAIN STREET ADA, OH 43210	34-4429091	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	STEVENS INSTITUTE OF TECHNOLOGY 1 CASTLE POINT ON HUDSON HOBOKEN, NJ 07030	22-1487354	21,431
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	60,000
IRC code section	501(c)(3)		
Method of valuation			

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	PIKE COUNTY SOIL AND WATER CONSERVATION DISTRICT 2101 EAST MAIN STREET PETERSBURG, IN 47567	02-0773133	26,720
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UTAH CLEAN ENERGY ALLIANCE INC 1014 2ND AVENUE SALT LAKE CITY, UT 84106	37-1438788	51,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	THE INSTITUTE FOR BIRD POPULATION PO BOX 1346 POINT REYES STATION, CA 94956	68-0175012	15,810
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	ROWAN UNIVERSITY 201 MULLICA HILL ROAD ROBINSON HALL GLASSBORO, NJ 08028	22-3617000	45,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	GRAND VALLEY WATER USERS ASSOCIATION 1147 24 ROAD GRAND JUNCTION, CO 81505	84-0402700	388,564
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	AMERICAN RIVER CONSERVANCY PO BOX 562 COLOMA, CA 95613	68-0195752	54,023
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	CHAMA PEAK LAND ALLIANCE 1309 EAST 3RD AVENUE SUITE 8 DURANGO, CO 81301	27-4506183	98,625
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	NUTRIENT STEWARDSHIP COUNCIL	47-1496411	29,602
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	5151 REED ROAD SUITE 126 C COLUMBUS, OH 43220		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	HUDSON RIVER WATERSHED ALLIANCE PO BOX 272 DELMAR, NY 12054	45-2772407	16,875
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	RUTGERS STATE UNIVERSITY RUTGERS ECOCOMPLEX 1200 FLORENCE COLUMBUS ROAD BORDENTOWN, NJ 08505	22-6001086	24,244
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MONTANA CONSERVATION CORPS INC HC58 BOX34C CHOTEAU, MT 59422	81-0467431	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CONSERVATION LANDS FOUNDATION INC 835 EAST 2ND AVENUE SUITE 314 DURANGO, CO 81301	20-8924520	6,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ADIRONDACK LAND TRUST INC PO BOX 65 8 NATURE WAY KEENE VALLEY, NY 12943	22-2559576	108,676
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CITY PARKS FOUNDATION 830 FIFTH AVENUE NEW YORK, NY 10065-7001	13-3561657	7,666
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COMMUNITY INITIATIVES 1000 BROADWAY SUITE 480 OAKLAND, CA 94607	94-3255070	25,000
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	MANADA CONSERVANCY PO BOX 25 HUMMELSTOWN, PA 17036	25-1784517	9,250
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	BERKS NATURE 575 ST BERNARDINE STREET READING, PA 19607	23-1966295	15,750
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	CENTRAL PENNSYLVANIA CONSERVANCY 401 EAST LOUTHER STREET SUITE 308 CARLISLE, PA 17013	23-2191037	8,700
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	LEBANON VALLEY CONSERVANCY INC 752 WILLOW STREET SUITE E LEBANON, PA 17046	25-1866023	8,000
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	THE RECTOR AND VISITORS OF THE UNIVERSITY OF VIRGINIA PO BOX 400869 CHARLOTTESVILLE, VA 22904	54-6001796	42,740
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	PLANNED PARENTHOOD OF WESTERN PENNSYLVANIA 933 LIBERTY AVENUE PITTSBURGH, PA 15222	25-0965474	15,000
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	TOWN OF VAIL 75 SOUTH FRONTAGE ROAD VAIL, CO 81657	84-0571385	13,584
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

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Name and address	D&R GREENWAY LAND TRUST INC ONE PRESERVATION PLACE PRINCETON, NJ 08540	22-3035836	100,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	INTERNATIONAL FOOD POLICY RESEARCH INSTITUTE 1201 EYE STREET NORTHWEST WASHINGTON, DC 20006	52-1041632	96,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	INTERNATIONAL OCEAN FILM FESTIVAL 1007 GENERAL KENNEDY AVENUE SUITE 205 SAN FRANCISCO, CA 94129	36-4568001	5,100
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BOARD OF REGENTS OF THE UNIVERSITY OF WISCONSIN SYSTEM RESEARCH AND SPONSORED PROGRAMS DRAWER 538 MILWAUKEE, WI 53278-0538	87-0527602	10,385
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	HALF MOON BAY COMMERCIAL FISHERIES TRUST 580 MYRTLE STREET HALF MOON BAY, CA 94019	47-4501396	28,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTH CAROLINA WILDLIFE RESOURCES COMMISSION CONTROLLERS OFFICE 1702 ACCOUNTS RECEIVABLE RALEIGH, NC 27699-1702	33-0735400	22,224
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WILCOX ABSTRACT AND TITLE COMPANY 307 WEST BURKITT SHERIDAN, WY 82801	83-0468561	59,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CHICAGO PARK DISTRICT	36-6005822	66,346

	541 NORTH FAIRBANKS COURT 6TH FLOOR CHICAGO, IL 60611		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COLORADO CATTLEMENS AGRICULTURAL LAND TRUST 8833 RALSTON ROAD ARVADA, CO 80002	94-2936961	6,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ABC TITLE AND CLOSING SERVICES LLC 300 MAIN STREET SUITE A ORDWAY, CO 81063	93-0785786	110,500
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TOWN OF LYME TAX COLLECTOR 480 HAMBURG ROAD LYME, CT 06371	27-3444564	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE TRUST FOR PUBLIC LAND 20 COMMUNITY PLACE SUITE 7 MORRISTOWN, NJ 07960	23-7222333	82,200
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CONSERVATION SCIENCE PARTNERS INC 11050 PIONEER TRAIL SUITE 202 TRUCKEE, CA 96161	45-2504981	75,725
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OAHU ECONOMIC DEVELOPMENT BOARD 735 BISHOP STREET SUITE 424 HONOLULU, HI 96813	99-0229787	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TITLE PROFESSIONALS INC 295 HARMON AVENUE NORTHWEST WARREN, OH 44483	94-3255070	316,452
IRC code section			

Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	STROUD WATER RESEARCH CENTER INC 970 SPENCER ROAD AVONDALE, PA 19311-9514	52-2081073	33,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	QUILEUTE TRIBE PO BOX 279 LA PUSH, WA 98350	94-3207299	33,048
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	RENSSELAER PLATEAU ALLIANCE INC PO BOX 790 AVERILL PARK, NY 12018	94-3444825	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PFLEGER INSTITUTE OF ENVIRONMENTAL RESEARCH 315 HARBOR DRIVE S/ SUITE B OCEANSIDE, CA 92054	33-0735400	197,138
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NEW VENTURE FUND 1201 CONNECTICUT AVENUE NW SUITE 300 WASHINGTON, DC 20036	20-5806345	31,543
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WESTERN RESOURCE ADVOCATES 2260 BASELINE ROAD SUITE 200 BOULDER, CO 80302	84-1113831	83,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	REEF CHECK FOUNDATION 13723 FIJI WAY SUITE B2 MARINA DEL REY, CA 90292	95-4858649	39,850
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

Name and address	SWAN VALLEY CONNECTIONS 6887 MT HIGHWAY 83 CONDON, MT 59826	81-0512368	16,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	STEWARDSHIP PARTNERS 815 WESTERN AVENUE SUITE 420 SEATTLE, WA 98104	91-1939506	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NICHOLLS STATE UNIVERSITY CONTROLLERS OFFICE BOX 2003 THIBODEAUX, LA 70310	46-2273232	33,982
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MISSISSIPPI SOIL AND WATER CONSERVATION COMMISSION 680 MONROE STREET JACKSON, MS 39202	82-6000945	68,041
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PROJECT ALS INC 801 RIVERSIDE DRIVE SUITE 6G NEW YORK, NY 10032	13-4019464	14,200
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TOWN OF MT CHASE 1094 SHIN POND ROAD MT CHASE, ME 04765	95-1644628	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTH DAKOTA STATE UNIVERSITY NDSU DEPARTMENT 3100 PO BOX 6050 FARGO, ND 58108-6050	45-6002439	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SANTA CLARA VALLEY OPEN SPACE AUTHORITY 33 LAS COLINAS LANE SAN JOSE, CA 95119	77-0518481	20,000

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IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ANTRIM SOIL CONSERVATION DISTRICT 4820 STOVER ROAD BELLAIRE, MI 49615	95-1643378	11,033
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY FOUNDATION 900 EXPOSITION BOULEVARD LOS ANGELES, CA 90007	95-6132185	42,040
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MAINE RIVERS PO BOX 782 YARMOUTH, ME 04096	02-0556861	114,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SANTA BARBARA BOTANIC GARDEN 1212 MISSION CANYON ROAD SANTA BARBARA, CA 93105	95-1644628	68,700
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ELKHORN SLOUGH FOUNDATION 1700 ELKHORN ROAD WATSONVILLE, CA 95076	94-2823247	10,250
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA 3025 WALNUT STREET PHILADELPHIA, PA 19104	23-1352685	138,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MALAMA KAHALAWAI INC PO BOX 13240 LAHAINA, HI 96761	99-0359301	112,023
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			

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NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	HURON CONSERVATION DISTRICT 1460 SOUTH VAN DYKE ROAD BAD AXE, MI 48413	38-1850731	53,992
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LDS EARTH STEWARDSHIP PO BOX 1476 SALT LAKE CITY, UT 84110-1476	46-0664843	79,553
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LEAGUE OF ARIZONA CITIES AND TOWNS 1820 WEST WASHINGTON STREET PHOENIX, AZ 85007	33-0735400	6,950
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PIERCE CONSERVATION DISTRICT 308 STEWART AVENUE PO BOX 1057 PUYALLUP, WA 98371	59-0756643	46,333
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	JEFFERSON CONSERVATION DISTRICT DFC BLDG 56 RM 2604 PO BOX 25426 DENVER, CO 80225-0426	63-6000724	100,831
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF SCHOOL IN THE SQUARE INC 99 CATHERINE ROAD NEW YORK, NY 10033	47-1825735	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LOUISIANA STATE UNIVERSITY AGRICULTURAL CENTER LSU AG CENTER ACCOUNTING SERVICES 103 EFFERSON HALL BATON ROUGE, LA 70803	13-3893536	5,811
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MAINE CENTER FOR COASTAL FISHERIES	27-0069386	25,250

	PO BOX 27 13 ATLANTIC AVENUE STONINGTON, ME 04681		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SEATTLE PARKS FOUNDATION 105 SOUTH MAIN STREET NUMBER 235 SEATTLE, WA 98104	91-1998597	60,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE REGENTS OF THE UNIVERSITY OF CALIFORNIA SAN FRANCISCO 1855 FOLSOM STREET BOX 0815 SAN FRANCISCO, CA 94143	13-3561657	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WEST HARLEM ENVIRONMENTAL ACTION 1854 AMSTERDAM AVENUE NEW YORK, NY 10031	13-3800068	5,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATURAL COMMUNITIES COALITION 13042 OLD MYFORD ROAD IRVINE, CA 92602	93-1229006	42,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BEAR-PAW REGIONAL GREENWAY POST OFFICE BOX 19 63 NOTTINGHAM ROAD DEERFIELD, NH 03037	04-3340659	7,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OCCIDENTAL ARTS AND ECOLOGY CENTER 15290 COLEMAN VALLEY ROAD OCCIDENTAL, CA 95465	68-0359676	5,184
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COALITIONS AND COLLABORATIVES INC PO BOX 726 38000 CHEROKEE AVENUE LAKE GEORGE, CO 80827	47-2144690	87,250

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IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	IOWA DEPARTMENT OF AGRICULTURE AND LAND STEWARDSHIP ATTENTION MICHAEL NAIG 502 E 9TH STREET DES MOINES, IA 50319	91-1939506	72,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SECORE INTERNATIONAL 4673 NORTHWEST PARKWAY HILLIARD, OH 43026	47-5385160	27,633
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	AUDUBON SOCIETY OF PORTLAND 5151 NORTHWEST CORNELL ROAD PORTLAND, OR 97210	93-6026088	24,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	S&R CATTLE FARM LLC 177 YOCOM ROAD DAVISVILLE, MO 65456	80-0822937	9,331
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ISANTI SOIL AND WATER CONSERVATION DISTRICT 110 BUCHANAN STREET NORTH CAMBRIDGE, MN 55008	41-1703617	14,030
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATURA BOLIVIA FOUNDATION 1567 44TH STREET NORTHWEST WASHINGTON, DC 20007	45-3337460	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OUR KATAHDIN 111 CANYON DRIVE MILLINOCKET, ME 04462	47-2382072	10,375
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			

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Purpose of grant	Conservation Activities		
Name and address	PACIFIC CONSERVATION DISTRICT 904 WEST ROBERT BUSH DRIVE SOUTH BEND, WA 98586	82-4455863	122,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	RANGELEY LAKES HERITAGE TRUST 52 CARRY ROAD OQUOSSOC, ME 04964	91-6001327	11,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ST LOUIS UNIVERSITY OFFICE OF RESEARCH SERVICES 3700 WEST PINE MALL ST LOUIS, MO 63108	43-0654872	70,455
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SURETY TITLE COMPANY LLC 72 B TUCKHOE ROAD WAYSIDE VILLAGE MARMORA, NJ 08223	22-3154895	25,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BLUE HILL HERITAGE TRUST PO BOX 222 BLUE HILL, ME 04614	22-2655830	57,748
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MONTEREY BAY FISHERIES TRUST 256 FIGUEROA STREET SUITE 1 MONTEREY, CA 94044	47-1978379	6,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PATH 2201 WESTLAKE AVENUE SUITE 200 SEATTLE, WA 98121	91-1157127	56,118
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF MASSACHUSETTS	04-3167352	79,699

285 OLD WESTPORT ROAD
 FOSTER ADMINISTRATION BLDG
 NORTH DARTMOUTH, MA 02747
 501(c)(3)

IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	STOCKING & THOMAS LLC 101 COLEY COVE ROAD LAMOINE, ME 04605	51-0175253	13,900
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	WHITEWATER WATERSHED JOINT POWERS BOARD 400 WILSON STREET PO BOX 39 LEWISTON, MN 55952	43-0654872	53,727
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	SONOMA LAND TRUST 822 FIFTH STREET SANTA ROSA, CA 95404	27-0069386	7,100
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	TOWN OF BROWNVILLE 586 MAIN ROAD BROWNVILLE, ME 04414	68-0256214	100,500
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UPPER GUNNISON RIVER WATER CONSERVANCY DISTRICT 210 WEST SPENCER AVENUE SUITE B GUNNISON, CO 81230	23-7222333	70,279
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	LOYOLA UNIVERSITY CHICAGO 820 NORTH MICHIGAN AVENUE CHICAGO, IL 60611	46-2273232	9,942
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	WHATCOM COUNTY PUBLIC WORKS 322 NORTH COMMERCIAL STREET SUITE 120 BELLINGHAM, WA 98225	85-0363268	10,000
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NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MAINE ENVIRONMENTAL EDUCATION ASSOCIATION INC 31 WOODSIDE ROAD BRUNSWICK, ME 04011	01-0383590	25,600
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FINE ARTS BRIGADE 1328 WEST 2ND AVENUE EUGENE, OR 97405	82-1687062	28,250
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE CORAL REEF ALLIANCE 1330 BROADWAY SUITE 600 OAKLAND, CA 94612	94-3211245	13,511
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SNOHOMISH CONSERVATION DISTRICT 528 91ST AVENUE NORTHEAST LAKE STEVENS, WA 98258	52-1501259	62,575
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SOUTHERN TIER CENTRAL REGIONAL PLANNING 8 DENISON PARKWAY EAST SUITE 310 CORNING, NY 14830	16-6002567	35,159
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WORLD RELIEF CORPORATION 841 CENTRAL AVENUE NORTH SUITE C-106 KENT, WA 98032	23-6393344	16,186
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	YOUTH EMPLOYMENT PROGRAM INC 601 LENA SALMON, ID 83467	82-0483392	8,886
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			

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NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	MEGAN AMANDA KELSO 2836 TICE CREEK DRIVE APARTMENT 1 WALNUT CREEK, CA 94595	60-7055139	7,685
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SACRED HEART UNIVERSITY INC OFFICE OF SPONSORED PROGRAMS 5151 PARK AVENUE FAIRFIELD, CT 06825	06-0776644	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SHEBOYGAN RIVER PROGRESSIVE FARMERS W8511 GLEN ROAD GLENBEULAH, WI 53023	82-1447276	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TETON RAPTOR CENTER PO BOX 1805 5450 WEST HIGHWAY 22 WILSON, WY 83014	83-0328068	7,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE FOREST PRESERVE DISTRICT OF COOK COUNTY 536 NORTH HARLEM RIVER FOREST, IL 60305	34-6401483	27,388
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	AMERICAN FOREST FOUNDATION PO BOX 79423 BALTIMORE, MD 21298-9240	52-1235124	173,047
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	INDIANA UNIVERSITY FOUNDATION INC PO BOX 500 SHOWALTER HOUSE BLOOMINGTON, IN 47402	35-6018940	7,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ILLINOIS CORN GROWERS ASSOCIATION	37-0983416	93,000

	PO BOX 1623 BLOOMINGTON, IL 61702-1623		
IRC code section	501(c)(6)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LAFAYETTE AG STEWARDSHIP ALLIANCE 5741 SPRING BROOK ROAD SOUTH WAYNE, WI 53597	82-0864252	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MOUNTAINS TO SOUND GREENWAY TRUST 2701 FIRST AVENUE SUITE 240 SEATTLE, WA 98121	91-1531234	19,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	VERMONT LAND TRUST 8 BAILEY AVENUE MONTPELIER, VT 05602	23-7222333	319,533
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE SIERRA CLUB FOUNDATION 2101 WEBSTER STREET SUITE 1250 OAKLAND, CA 94612	94-6069890	18,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TOWN OF FARMINGTON 365 MAIN STREET FARMINGTON, NH 03835	20-2644192	14,872
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	INTERNATIONAL WILDLIFE REFUGE ALLIANCE 5437 WEST JEFFERSON AVENUE TRENTON, MI 48183	20-3318708	77,603
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	AMIGOS BRAVOS PO BOX 238 TAOS, NM 87571	85-0363268	14,600
IRC code section	501(c)(3)		
Method of valuation			

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	ROCKY MOUNTAIN YOUTH CORPORATION	85-0404817	108,398
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PO BOX 1960
RANCHOS DE TAOS, NM 87557

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	ERIE SOIL AND WATER CONSERVATION DISTRICT	84-0571385	6,531
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2900 COLUMBUS AVENUE ROOM 131
SANDUSKY, OH 44870

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	BLACKFEET COMMUNITY COLLEGE	81-0378943	15,000
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PO BOX 819
BROWNING, MT 59417

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	WATERSHED RESEARCH AND TRAINING CENTER	94-3116339	652,146
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PO BOX 356
HAYFORK, CA 96041

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	BLUE WATER CONSERVATION DISTRICT	82-1983683	50,706
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50 EAST MILLER ROAD
SANDUSKY, MI 48471

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	INDIANA ASSOCIATION OF SOIL AND WATER CONSERVATION	94-3140861	109,116
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DISTRICT
225 SOUTH EAST STREET SUITE 740
INDIANAPOLIS, IN 46202

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	MONTCLAIR FILM FESTIVAL INC	27-1732322	12,500
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41 WATCHUNG PLAZA SUITE 345
MONTCLAIR, NJ 07042

IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

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Name and address	TONI ANDERSON 2300 WEST WARREN UNIT 4 CHICAGO, IL 60612	34-0643149	12,001
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CARNEGIE INSTITUTE OF WASHINGTON 1530 P STREET NORTHWEST WASHINGTON, DC 20005	53-0196523	112,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CLEAN AIR CLEAN ENERGY WASHINGTON 603 STEWART STREET SUITE 819 SEATTLE, WA 98101	82-4455863	2,725,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CENTER FOR GLOBAL DEVELOPMENT 2055 L STREET NORTHWEST FLOOR 5 WASHINGTON, DC 20036	52-2351337	68,862
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRANKLINS PROMISE COALITION INC 192 COACH WAGONER BOULEVARD APALACHICOLA, FL 32320	30-0115977	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MONTANA WILDLIFE FEDERATION PO BOX 1175 HELENA, MT 59624	81-0303948	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PUENTE MOVEMENT 1937 WEST ADAMS STREET PHOENIX, AZ 85009	45-3697690	7,200
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WESTERN CONNECTICUT COUNCIL OF GOVERNMENTS 1 RIVERSIDE ROAD SANDY HOOK, CT 06482	47-1841490	12,000
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	CONSERVATION COALITION OF OKLAHOMA FOUNDATION PO BOX 2571 OKLAHOMA CITY, OK 73101	26-1587829	40,000
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	COMMERCIAL FISHERMEN OF SANTA BARBARA 6 HARBOR WAY APARTMENT 155 SANTA BARBARA, CA 93109	95-2916932	29,300
IRC code section	501(c)(6)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	NORTH OLYMPIC SALMON COALITION 205 B WEST PATISON STREET PORT HADLOCK, WA 98339	91-1500992	90,014
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	GRAVES COUNTY CONSERVATION DISTRICT 1000 COMMONWEALTH DRIVE MAYFIELD, KY 42066	52-1814742	16,196
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	WILLAMETTE PARTNERSHIP 4640 SOUTHWEST MACADAM AVE SUITE 50 PORTLAND, OR 97239	33-1103430	10,000
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	JUSTIN GREGG BUTMAN 152 161ST STREET PIPESTONE, MN 56164	47-4029284	60,113
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	LANCE LYLE OYE 1553 20TH AVENUE PIPESTONE, MN 56164	50-4764269	60,113
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IRC code section

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	BALL STATE UNIVERSITY SPONSORED PROJECTS ADMINISTRATION MUNCIE, IN 47306	52-1041632	13,960
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CARROLL COUNTY GOVERNMENT 101 WEST MAIN STREET DELPHI, IN 46923	31-1766444	6,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THURSTON COUNTY TITLE 105 8TH AVENUE SOUTHEAST OLYMPIA, WA 98501	52-1235124	495,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TALKING TALONS YOUTH LEADERSHIP PO BOX 8 CEDAR CREST, NM 87008	85-0384305	23,434
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GREAT LAKES COMMISSION 1300 VICTORS WAY SUITE 1350 ANN ARBOR, MI 48108	38-6027814	51,839
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SUSSEX CONSERVATION DISTRICT 23818 SHORTLY ROAD GEORGETOWN, DE 19947	51-0064330	31,649
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE CARBON ENDOWMENT 76 HAMMOND STREET CAMBRIDGE, MA 02139	82-2265172	250,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GREENWAVE ORGANIZATION 315 FRONT STREET NEW HAVEN, CT 06513	47-5438012	24,000

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IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MIDCOAST CONSERVANCY PO BOX 439 290 US ROUTE 1 EDGEComb, ME 04556	22-2658964	5,075
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TEXAS A&M TRANSPORTATION INSTITUTE 400 HARVEY MITCHELL PARKWAY S SUITE 300 COLLEGE STATION, TX 77845	74-2270624	95,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATIONAL FISH AND WILDLIFE FOUNDATION 1133 FIFTEENTH STREET NW WASHINGTON, DC 20005	52-1384169	200,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SANTA BARBARA MUSEUM OF NATURAL HISTORY 2559 PUESTA DEL SOL SANTA BARBARA, CA 93105	95-1643378	5,750
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	RUDMAN & WINCHELL LLC PO BOX 1401 BANGOR, ME 04402	01-0264445	232,300
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SEMPERVIRENS FUND 419 SOUTH SAN ANTONIO ROAD SUITE 211 LOS ALTOS, CA 94022	94-2155097	50,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NEW JERSEY CONSERVATION FUND 170 LONGVIEW ROAD FAR HILLS, NJ 07931	23-7305963	65,000
IRC code section	501(c)(3)		
Method of valuation			

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NATURE CONSERVANCY

Desc. of Non-Cash Asst.

Purpose of grant	Conservation Activities		
Name and address	JUBILEE COMMUNITY CHURCH 4231 NORTH GRAND AVENUE ST LOUIS, MO 63107	43-1750382	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MISSISSIPPI RIVER TRUST PO BOX 15 STONEVILLE, MS 38776	46-0477373	6,667
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNITED NATIONS FOUNDATION INC 1750 PENNSYLVANIA AVENUE NW SUITE 300 WASHINGTON, DC 20006	58-2368165	65,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PARTNERS FOR CONSERVATION INCORPORATED 20643 COUNTY ROAD J ORDWAY, CO 81063	27-3577543	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NEW JERSEY TITLE AGENCY OF SALEM COUNTY INC 15 SOUTH MAIN STREET WOODSTOWN, NJ 08098	91-1331348	117,400
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	G & L LAND COMPANY 1553 20TH AVENUE PIPESTONE, MN 56164	41-1863637	133,025
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SAFE CLEAN WATER FOR LA COUNTY 16633 VENTURA BOULEVARD SUITE 1008 ENCINO, CA 91436	83-1305743	55,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

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Name and address	GARY COMER YOUTH CENTER INC 7200 SOUTH INGLESIDE AVENUE CHICAGO, IL 60619	45-5399472	22,508
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY PO BOX 2260 TEMPE, AZ 85280-2260	86-6051042	46,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OLYMPIA COALITION FOR ECOSYSTEMS PRESERVATION 1007 ROGERS STREET NORTHWEST OLYMPIA, WA 98502	47-1745539	39,375
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE FRIENDS OF HAWTHORNE 4100 39TH AVENUE SOUTH SEATTLE, WA 98118	91-1459487	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WHALE SCOUT 20253 86TH PLACE NORTHEAST BOTHELL, WA 98011	35-2476238	12,863
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ADOPT A STREAM FOUNDATION 600 128TH STREET SOUTHEAST EVERETT, WA 98208	91-1333737	25,348
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	JAMES D COTTRELL PO BOX 38 CHERRYVILLE, MO 65446	49-9448926	6,445
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PREVENTION INSTITUTE 221 OAK STREET OAKLAND, CA 94607	94-3282858	135,000

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IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF THE TETON RIVER PO BOX 768 DRIGGS, ID 83422	82-0527505	26,800
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	DOUGLAS SOIL AND WATER CONSERVATION DISTRICT 900 ROBERT STREET SUITE 102 ALEXANDRIA, MN 56308	13-3873765	21,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GEORGIA OUTDOOR STEWARDSHIP COALITION INC 100 PEACHTREE STREET NW SUITE 2250 ATLANTA, GA 30303	82-2319545	125,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	HEARTLAND CONSERVATION ALLIANCE INC 4750 TROOST AVENUE KANSAS CITY, MO 64111-1728	35-2434953	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PAULDING COUNTY BOARD OF COMMISSIONERS 240 CONSTITUTION BOULEVARD DALLAS, GA 30132	58-6001498	107,332
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	DOWNEAST COASTAL CONSERVANCY 6 COLONIAL WAY SUITE 3 MACHIAS, ME 04654	01-0430078	7,600
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GRACE HILL SETTLEMENT HOUSE 2600 HADLEY STREET ST LOUIS, MO 63106	23-7216273	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			

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Purpose of grant	Conservation Activities		
Name and address	OTSEGO LAND TRUST INC PO BOX 173 COOPRESTOWN, NY 13326	13-3499394	184,930
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE PARK PEOPLE 1510 SOUTH GRANT STREET DENVER, CO 80210	84-6045624	75,301
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UTAH VALLEY UNIVERSITY 800 WEST UNIVERSITY PARKWAY OREM, UT 84058	87-0280648	50,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ECOLOGICAL CARBON OFFSET PARTNERS 2930 SHATTUCK AVENUE SUITE 305 BERKELEY, CA 94705	27-3158388	50,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF TREES 3117 NE MARTIN LUTHER KING JR BLVD PORTLAND, OR 97212	93-0999999	149,889
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BORDER RIDERS PO BOX 413 JACKMAN, ME 04945	23-7361287	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CORAZON LATINO INC 1015 15TH STREET NORTHWEST SUITE 600 WASHINGTON, DC 20005	82-3390896	13,156
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF THE GREAT SWAMP	16-1526251	34,000

	PO BOX 373 PAWLING, NY 12564		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	HEALTHY PARKS AND RIVERS FOR EVERYONE 1275 SOUTH CORONA STREET DENVER, CO 80210	83-1564068	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTH CAROLINA STATE PARKS 1615 MAIL SERVICE CENTER RALEIGH, NC 27699-1615	14-1809764	17,681
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	JOHNS HOPKINS UNIVERSITY CENTRAL LOCKBOX 12529 COLLECTIONS CENTER DR CHICAGO, IL 60693	52-0595110	95,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WABANAKI CULTURAL PRESERVATION COALITION 18 NIPISIKWIT DRIVE PASSADUMKEAG, ME 04475	81-2298507	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SERVICEMEMBER AGRICULTURAL VOCATION EDUCATION CORP 4816 LAKEWOOD RIDGE MANHATTAN, KS 66503	81-0734441	30,401
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NEW YORK CITY ENVIRONMENTAL JUSTICE ALLIANCE 166A 22ND STREET BROOKLYN, NY 11232	13-3779250	126,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LEGACY PHILANTHROPY WORKS 521 SANTA BARBRA STREET SANTA BARBRA, CA 93101	47-2584632	62,750
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	CODMAN SQUARE NEIGHBORHOOD DEVELOPMENT CORP 587 WASHINGTON STREET DORCHESTER, MA 02124	04-2752507	25,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	DETROIT STRATEGIC FRAMEWORK INC 2990 WEST GRAND BOULEVARD SUITE 2 DETROIT, MI 48202	47-5050055	20,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	YES FOR OPEN SPACE RIVERS AND FARMLAND 3011 AMERICAN WAY MISSOULA, MT 59808	83-1249558	14,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	BOUHAN FALLIGANT LLP PO BOX 2139 SAVANNAH, GA 31402	58-0549033	1,250,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	NORTHWESTERN UNIVERSITY 633 CLARK STREET ROOM G-547 EVANSTON, IL 60208-1112	36-2167817	22,100
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	CITY OF AUSTIN PARKS AND RECREATION DEPARTMENT 200 SOUTH LAMAR ATTN ACCOUNTS RECEIVABLE AUSTIN, TX 78704	59-0756643	12,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	AUSTIN COMMUNITY DESIGN & DEVELOPMENT CENTER 1023 SPRINGDALE ROAD BUILDING 13 SUITE F AUSTIN, TX 78721	13-4347508	14,500
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Desc. of Non-Cash Asst.

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NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	FOX CANYON GROUNDWATER MANAGEMENT AGENCY 800 SOUTH VICTORIA AVENUE VENTURA, CA 93009-1600	30-0793275	424,479
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NEW HAMPSHIRE DEPARTMENT OF ENVIRONMENTAL SERVICES COASTAL PROGRAM 222 INTL DR SUITE 175 PORTSMOUTH, NH 03801	23-2739641	14,561
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ENVIRONMENTAL VOLUNTEERS 2560 EMBARCADERO ROAD PALO ALTO, CA 94303	94-2550385	8,793
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MITCHELL COUNTY SOIL & WATER CONSERVATION DISTRICT 1529 MAIN STREET OSAGE, IA 50461	91-2166435	14,514
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MURRAY STATE UNIVERSITY 200 SPARKS HALL MURRAY, KY 42071	94-3050434	362,466
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TOWN OF GLASTONBURY SPECIAL GIFTS AND CONTRIBUTIONS 2155 MAIN STREET PO BOX 6253 GLASTONBURY, CT 06033-6523	91-1810332	150,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TREES MATTER PO BOX 2648 PHOENIX, AZ 85002	81-0597674	6,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

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NATURE CONSERVANCY

Name and address	TREEFOLKS INC PO BOX 1395 DEL VALLE, TX 78617	74-2569827	112,750
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	IOWA 4-H FOUNDATION EXTENSION 4 H YOUTH BUILDING 1259 STANGE ROAD AMES, IA 50011	25-0965280	12,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GIARDINO LAW FIRM LLC 10698 OCEAN HIGHWAY SUITE 213 PAWLEYS ISLAND, SC 29585	20-4579168	156,205
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	RANCLAND TRUST OF KANSAS INC 6031 SOUTHWEST 37TH STREET TOPEKA, KS 66614	61-1460798	38,321
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NEW JERSEY INSTITUTE OF TECHNOLOGY PO BOX 780744 PHILADELPHIA, PA 19178-0744	22-6000910	20,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CLEAN WATER FOR OUR FUTURE PO BOX 422 SETAUKET, NY 11733	83-2722631	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SOS CHILDRENS VILLAGE-USA INC 1620 I STREET NORTHWEST SUITE 900 WASHINGTON, DC 20006	13-6188433	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	1 PERCENT FOR NATURE INC PO BOX 282 STROUDSBURG, PA 18360	36-4912784	16,000

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NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	DOCK STREET BROKERS 6012 SEAVIEW AVENUE NW SUITE A SEATTLE, WA 98107	05-0258809	100,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ORCHARD COMMUNITY LEARNING SERVICE 911 WEST BASELINE ROAD PHOENIX, AZ 85041	27-5107074	15,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MICHAEL R HEIMER 3878 FOOTHILL AVENUE OSAGE, IA 50461	48-5708358	14,514
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTH DAKOTA GRAZING LANDS COALITION PO BOX 2599 BISMARCK, ND 58502	45-0455411	10,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BRIAN W THOMAS 101 COLEY COVE ROAD LAMOINE, ME 04605	26-3633734	103,387
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF LOUISVILLE 2301 SOUTH 3RD STREET LOUISVILLE, KY 40292	56-2431473	62,960
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	VAN WYCK-LEFFERTS TIDE MILL SANCTUARY INC 225 BROADHOLLOW ROAD SUITE 301E MELVILLE, NY 11747	46-2044555	200,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			

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NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	ULEN TOWNSHIP 27070 190TH STREET NORTH ULEN, MN 56585	84-1192823	32,204
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FAO US ARMY CORPS OF ENGINEERS NEW ENGLAND DISTRICT E6 696 VIRGINIA ROAD CONCORD, MA 01742	75-3263645	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LOUIS GUYNN 5415 19TH AVENUE MT AUBURN, IA 52313	42-1464655	13,515
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE REGENTS OF THE UNIVERSITY OF CALIFORNIA IRVINE 120 THEORY SUITE 200 IRVINE, CA 92697-1050	56-2471470	53,166
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FISH & WILDLIFE FOUNDATION OF FLORIDA INC PO BOX 11010 TALLAHASSEE, FL 32302	59-3277808	120,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PACIFIC TITLE COMPANY 3470 HIGHWAY 101 NORTH SUITE 101 GEARHART, OR 97138	93-1156061	220,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE REGENTS OF THE UNIVERSITY OF CALIFORNIA SACRAMENTO CASHIERS OFFICE PO BOX 989062 WEST SACRAMENTO, CA 95798-9062	38-1612715	50,331
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MORDECAI LAND TRUST PO BOX 1414	22-3815317	19,664

IRC code section	BEACH HAVEN, NJ 08008 501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF IDAHO FOUNDATION INC 875 PERIMETER DRIVE MS 3143 MOSCOW, ID 83844-3143	23-7098404	43,333
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATURAL RESOURCE EDUCATION FOUNDATION OF NJ PO BOX 747 WARETOWN, NJ 08758	22-2188661	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GALLATIN RIVER TASK FORCE PO BOX 160513 BIG SKY, MT 59716	74-3127146	5,400
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BENTON COUNTY AUDITOR AUDITORS OFFICE 2ND FLOOR 111 EAST 4TH STREET VINTON, IA 52349	93-1163452	10,213
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	INDIANA KARST CONSERVANCY INC PO BOX 2401 INDIANAPOLIS, IN 46206	31-1185033	12,870
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	REGENTS OF THE REGENTS OF THE UNIVERSITY OF CALIFORNIA LOS ANGELES 619 CHARLES E YOUNG DR EAST LA KRETZ HALL SUITE 300 LOS ANGELES, CA 90095	95-2566122	146,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	IOWA DEPARTMENT OF NATURAL RESOURCES FORESTRY FIRE PROGRAM 2404 S DUFF AVE AMES, IA 50010	82-2265172	14,281

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NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MARY R LEE 3005 ALBEMARLE STREET NORTHWEST WASHINGTON, DC 20008	14-5564460	10,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BOULDER CREST RETREAT FOUNDATION PO BOX 117 BLUEMONT, VA 20135	27-3228310	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTHWEST FLORIDA STATE COLLEGE FOUNDATION INC 100 COLLEGE BOULEVARD NICEVILLE, FL 32578	59-2865698	50,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	DEPPMAN LAW PLC 2 PARK STREET MIDDLEBURY, VT 05753	81-5220314	80,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BLACKFEET NATION PO BOX 850 BROWNING, MT 59417	52-2081073	22,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SAUL EWING ARNSTEIN & LEHR LLP 1201 NORTH MARKET STREET SUITE 2300 WILIMINGTON, DE 19801	23-1416352	1,102,500
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRENCHMAN BAY CONSERVANCY 72 TIDAL FALLS ROAD PO BOX 150 HANCOCK, ME 04640	22-2849309	6,956
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

Name and address	SANTA CLARA RIVER CONSERVANCY PO BOX 789 SANTA PAULA, CA 93061	27-0595246	21,668
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ASHTABULA COUNTY METROPARKS 25 WEST JEFFERSON STREET JEFFERSON, OH 44047	82-3042873	70,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA 751 BROAD STREET 15TH FLOOR NEWARK, NJ 07102	22-1211670	1,555,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WILMINGTON RENAISSANCE CORPORATION 100 WEST 10TH STREET SUITE 206 WILMINGTON, DE 19801	51-0347680	27,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LAKES REGION LAKES MANAGEMENT DISTRICT 804 AVENUE X SOUTHWEST WINTER HAVEN, FL 33880	59-0723900	49,900
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	VIRGINIA OUTDOORS FOUNDATION 39 GARRETT STEET SUITE 200 WARRENTON, VA 20186	54-1038487	7,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CURATORS OF THE UNIVERSITY OF MISSOURI 118 UNIVERSITY HALL COLUMBIA, MO 65211	90-0885216	26,198
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LOVELAND PARKS AND RECREATION FOUNDATION 500 EAST 3RD STREET SUITE 200 LOVELAND, CO 80537	84-0929421	25,000

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NATURE CONSERVANCY

IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	HISTORIC CHARLESTON FOUNDATION 40 EAST BAY STREET CHARLESTON, SC 29401	57-6000599	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SAN JUAN RESOURCE CONSERVATION AND DEVELOPMENT COUNCIL PO BOX 1006 DURANGO, CO 81302	74-2408579	10,270
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	GRAND TRAVERSE CONSERVATION DISTRICT 1450 CASS ROAD TRAVERSE CITY, MI 49685	38-2060131	19,334
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LIMESTONE VALLEY RC AND D COUNCIL INC 55 QUARTERMASTER CIRCLE FORT OGLETHORPE, GA 30742	58-1790405	8,334
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TRANSCENTER FOR YOUTH INC 1749 NORTH 16TH STREET MILWAUKEE, WI 53205	39-1331760	12,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OTTAWA CONSERVATION DISTRICT 16731 FERRIS STREET GRAND HAVEN, MI 49417	38-6024697	11,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTH AMERICAN FOREST PARTNERSHIP INC 2000 M STREET NORTHWEST SUITE 550 WASHINGTON, DC 20036	83-4465245	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			

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NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	COLORADO OPEN LANDS 1546 COLE BOULEVARD SUITE 200 LAKEWOOD, CO 80401	84-0866211	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MAINE DISCOVERY MUSEUM 74 MAIN STREET BANGOR, ME 04401	01-0527022	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ECOSYSTEMS CONNECTIONS INSTITUTE LLC 9130 NORTH 600 EAST DENVER, IN 46926	82-2753365	30,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LOON ECHO LAND TRUST INC 8 DEPOT STREET NUMBER 4 BRIDGTON, ME 04009	22-2966924	20,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BOROUGH OF SHIP BOTTOM 1621 LONG BEACH BOULEVARD SHIP BOTTOM, NJ 08008	21-6001176	35,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS RENABILITATION PROGRAM INC 704 WEST GIRARD AVENUE PHILADELPHIA, PA 19123	23-6398764	6,660
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TICOR TITLE COMPANY OF OREGON 315 COMMERCIAL STREET SE SUITE 150 SALEM, OR 97301	93-0567838	1,200,478
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COLUMBUS STATE UNIVERSITY FOUNDATION INC	58-6043198	7,000

	4225 UNIVERSITY AVENUE COLUMBUS, GA 31907		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF THE YAMPA PO BOX 771654 STEAMBOAT SPRINGS, CO 80477	27-3657002	60,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	HOSCO SHIFT INCORPORATED 4317 SWAN AVENUE ST LOUIS, MO 63110	47-3042884	35,809
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE PERMACULTURE INSTITUTE INCORPORATED 4245A MANCHESTER AVENUE ST LOUIS, MO 63110	74-2818653	12,850
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PARKS FOR ALL 119 FIRST AVENUE SOUTH SUITE 320 SEATTLE, WA 98104	83-3648429	15,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TRINITY UNITED CHURCH OF CHRIST 400 WEST 95TH STREET CHICAGO, IL 60628	36-2879787	58,332
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TACOMA TREE FOUNDATION PO BOX 7234 TACOMA, WA 98417	83-2505388	20,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CHAMPAIGN COUNTY SOIL AND WATER CONSERVATION DISTRICT 2110 WEST PARK COURT SUITE C CHAMPAIGN, IL 61821	52-1666511	15,000
IRC code section	501(c)(3)		
Method of valuation			

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	SAN JUAN SOIL & WATER CONSERVATION DISTRICT 1427 WEST AZTEC BOULEVARD SUITE 1 AZTEC, NM 87410	85-0274066	20,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	SCHOODIC INSTITUTE AT ACADIA NATIONAL PARK PO BOX 277 WINTER HARBOR, ME 04693	20-1054593	6,500
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	JENKINSON JARRETT & KELLAHAN PA 120 WEST MAIN STREET KINGSTREE, SC 29556	57-0783339	372,910
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	MID-ATLANTIC 4R NUTRIENT STEWARDSHIP ASSOCIATION 123 CLAY DRIVE QUEENSTOWN, MD 21658	30-0976363	37,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	COQUILLE WATERSHED ASSOCIATION 390 NORTH CENTRAL BOULEVARD COQUILLE, OR 97423	22-2655830	60,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	SISTERS OF ST JOSEPH 1725 BRENTWOOD ROAD BRENTWOOD, NY 11717	11-1631830	10,260
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	OREGON DEPARTMENT OF FISH AND WILDLIFE ASD FISCAL SERVICES 4034 FAIRVIEW INDUSTRIAL DR SE SALEM, OR 97302	22-6001086	20,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	CALIFORNIA LEAGUE OF CONSERVATION VOTERS 6310 SAN VICENTE BLVD SUITE 425 LOS ANGELES, CA 90048	94-3169564	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PURDUE UNIVERSITY UNIVERSITY RECEIVABLES OFFICE 24025 NETWORK PLACE CHICAGO, IL 60673-1240	35-6002041	130,476
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UC REGENTS 3201 SAASB SANTA BARBARA, CA 93106	95-6006145	1,120,011
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WILDLANDS CONSERVANCY INC 3701 ORCHID PLACE EMMAUS, PA 18049	23-7401326	15,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE TRUSTEES OF COLUMBIA UNIVERSITY SPONSORED PROJECTS FINANCE PO BOX 29789 GPO NEW YORK, NY 10087	13-5598093	58,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	BOARD OF REGENTS NEVADA SYSTEM OF HIGHER EDUCATION 2215 RAGGIO PARKWAY RENO, NV 89512	88-6000024	8,148
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TOLEDO AREA METROPARKS 5100 WEST CENTRAL AVENUE TOLEDO, OH 43615-2100	27-1226829	83,342
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF CALIFORNIA DAVIS 1850 RESEARCH PARK DRIVE SUITE 300	37-1374572	26,262

	SPONSORED PROGRAMS OFFICE DAVIS, CA 95618		
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF MARYLAND 2020 HORNS POINT ROAD CAMBRIDGE, MD 21613	52-6002033	33,495
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FRIENDS OF GREAT SALT LAKE P O BOX 2655 SALT LAKE CITY, UT 84110	87-0527602	25,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	26-0681729	41,163
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OHIO STATE UNIV RESEARCH FOUNDATION 1960 KENNY ROAD ATTN RUTH SMITH COLUMBUS, OH 43210-1063	27-3080801	5,966
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF VERMONT 590 MAIN STREET RM 310 BURLINGTON, VT 05405	26-4228349	21,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	USGS SEQUOIA KINGS CANYON FIELD STATION 47050 GENERALS HIGHWAY 4 THREE RIVERS, CA 93271	53-0196958	226,086
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTHERN ARIZONA UNIVERSITY PO BOX 4069 FLAGSTAFF, AZ 86011	74-2579628	45,789
IRC code section	501(c)(3)		

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	IOWA NATURAL HERITAGE FOUNDATION 505 FIFTH AVENUE SUITE 444 DES MOINES, IA 50309-2321	13-4337702	600,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	COLORADO STATE FOREST SERVICE 5625 UTE HIGHWAY BOULDER DISTRICT LONGMONT, CO 80503-9130	84-6000545	355,074
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	AMERICAN BIRD CONSERVANCY P O BOX 249 THE PLAINS, VA 20198-9803	52-1501259	21,887
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	SOUTH CAROLINA DEPARTMENT OF NATURAL RESOURCES PO BOX 12559 217 FT JOHNSON ROAD CHARLESTON, SC 29422-2559	82-2265172	19,660
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	COLORADO ENVIRONMENTAL COALITION 1536 WYNKOOP 5C DENVER, CO 80202	84-0614285	51,000
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	UNIVERSITY OF NEBRASKA SPONSORED PROGRAMS 2200 VINE STREET PO BOX 830861 LINCOLN, NE 68583-0861	47-0049123	26,454
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

Name and address	STATE OF VERMONT OFFICE OF THE SECRETARY OF STATE 128 STATE STREET MONTPELIER, VT 05633-1101	81-2063033	20,274
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IRC code section 501(c)(3)

Method of valuation

Desc. of Non-Cash Asst.

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	THE STUDENT CONSERVATION ASSOCIATION INC 299 MOUNTAIN REST ROAD NEW PALTZ, NY 12561	91-0880684	128,056
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	ARCHBOLD EXPEDITIONS INC 123 MAIN DRIVE VENUS, FL 33960	23-6400408	6,000
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	FERGUSON AND JOHNSON PA THREE RIVERS LAND TRUST P O BOX 906 ACTION, ME 04001-0906	01-0503462	80,767
IRC code section			
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	INDIANA UNIVERSITY PURDUE UNIVERSITY 420 UNIVERSITY BLVD INDIANAPOLIS, IN 46202	37-1374572	23,224
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SMITHSONIAN INSTITUTION SPONSORED PROGRAMS OFFICE PO BOX 3701 2 MRC 1205 WASHINGTON, DC 20013-7012	53-0206027	21,479
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	LAND TRUST ALLIANCE POST OFFICE BOX 33355 RALEIGH, NC 27636-3355	04-2751357	6,730
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PORTLAND STATE UNIVERSITY SPONSORED PROJECTS ADMIN PO BOX 751 MAIL CODE SPA PORTLAND, OR 97207	93-0619733	78,873
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

Name and address	POINT REYES BIRD OBSERVATORY 3820 CYPRESS DRIVE SUITE 101 PETALUMA, CA 94954	94-1594250	14,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OREGON PUBLIC BROADCASTING 7140 SW MACADAM AVENUE PORTLAND, OR 97219-3099	23-7303162	12,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WORLD RESOURCES INSTITUTE 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	63-0779657	60,786
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TENNESSEE TECHNOLOGICAL UNIV PO BOX 5037 VICE PRES FOR BUS AND FISCAL AFFAIRS COOKEVILLE, TN 38505	62-0646806	320,848
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE WETLANDS CONSERVANCY 4640 SOUTHWEST MACADAM AVE SUITE 50 PORTLAND, OR 97239	93-0797197	6,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COLORADO STATE UNIVERSITY 2012 COLORADO STATE UNIVERSITY FORT COLLINS, CO 80523	84-0517947	273,594
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATIONAL FOREST FOUNDATION BUILDING 27 SUITE 3 FORT MISSOULA ROAD MISSOULA, MT 59804	52-1786332	21,505
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	CALIFORNIA TROUT INC 701 SOUTH MOUNT SHASTA BOULEVARD MOUNT SHASTA, CA 96067	23-7097680	41,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	COCHISE COUNTY 1415 MELODY LANE BUILDING G FINANCE DEPT BISBEE, AZ 85603	95-6006145	20,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	YALE UNIVERSITY GRANT AND CONTRACT FINL ADMIN PO BOX 1873 NEW HAVEN, CT 06482	06-0646973	6,750
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	DUCKS UNLIMITED INC 7322 NEWMAN BOULEVARD BUILDING 1 DEXTER, MI 48130	13-5643799	1,853,916
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	STATE OF WASHINGTON OFFICE OF FINANCIAL MANAGEMENT PO BOX 43113 OLYMPIA, WA 98504-3113	34-6400373	88,093
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	WILD UTAH PROJECT 824 SOUTH 400 WEST SUITE B117 SALT LAKE CITY, UT 84101	83-0468561	6,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF CONNECTICUT CONNECTICUT SEA GRANT 1080 SHENNECOSSETT ROAD GROTON, CT 06340-6048	82-1447276	12,723
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	AMERICAN RIVERS 1101 14TH STREET NORTHWEST SUITE 1400 WASHINGTON, DC 20005	23-7305963	46,934
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	OREGON STATE UNIVERSITY BUSINESS AFFAIRS B100 G KERR ADMINISTRATION BUIDLIN CORVALLIS, OR 97331	61-1730890	82,449
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CITY OF ASHLAND UTILITY DIVISION FINANCE DEPT 20 EAST MAIN STREET ASHLAND, OR 97520	82-3764890	14,388
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	PUBLIC POLICY INSTITUTE OF CALIFORNIA 500 WASHINGTON STREET SUITE 600 SAN FRANCISCO, CA 94111-9013	94-3207299	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNIVERSITY OF MIAMI 1320 SOUTH DIXIE HIGHWAY SUITE 1250 CORAL GABLES, FL 33146	59-0624458	5,001
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MINNESOTA LAND TRUST 2356 UNIVERSITY AVE W SUITE 240 ST PAUL, MN 55114	38-6007327	41,500
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	DUKE UNIVERSITY DUKE ENVIRONMENTAL LEADERSHIP PGM BOX 90328 DURHAM, NC 27708	56-0532129	75,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
Name and address	CITY OF SIERRA VISTA 1011 NORTH CORONADO DRIVE SIERRA VISTA, AZ 85635	84-0614285	20,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	UNITED STATES FISH AND WILDLIFE SERVICE 1425 FORT STREET BUFFALO, WY 82834	53-0201504	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MICHIGAN DEPARTMENT OF NATURAL RESOURCES DETROIT METRO CUSTOMER SVCE CTR 1801 ATWATER DETROIT, MI 48207	31-0036036	1,000,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NORTHEASTERN UNIVERSITY MARINE SCIENCE CENTER 430 NAHANT ROAD NAHANT, MA 01908	13-5643799	17,542
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	TROUT UNLIMITED INC 1777 NORTH KENT STREET SUITE 100 ARLINGTON, VA 22209	38-1612715	25,894
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	VIRGINIA MARINE RESOURCES COMMISSION 380 FENWICK ROAD BUILDING 96 FORT MONROE, VA 23651	27-4506183	50,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	THE BLACKFOOT CHALLENGE INC PO BOX 103 OVANDO, MT 59854-0103	81-0488863	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Name and address	UNIVERSITY OF MONTANA 32 CAMPUS DRIVE UNIVERSITY CENTER ROOM 232 MISSOULA, MT 59812	81-6001713	27,804
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	MIANUS RIVER GORGE PRESERVE INC GIBB HOUSE 167 MIANUS RIVER ROAD BEDFORD, NY 10506	95-4455451	50,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	NATURESERVE 4600 NORTH FAIRFAX DRIVE 7TH FLOOR ARLINGTON, VA 22203	52-1884438	75,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	CENTRAL MICHIGAN UNIVERSITY GRANT ACCOUNTING WA 304 MT PLEASANT, MI 48859	27-4698179	48,123
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		
Name and address	SOUTHERN UTAH WILDERNESS ALLIANCE 425 EAST 100 SOUTH SALT LAKE CITY, UT 84111	94-2936961	10,000
IRC code section	501(c)(3)		
Method of valuation			
Desc. of Non-Cash Asst.			
Purpose of grant	Conservation Activities		

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

NATURE CONSERVANCY

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Employer identification number

53-0242652

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|---|
| <input checked="" type="checkbox"/> First-class or charter travel | <input checked="" type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b	✓	
2	✓	
4a	✓	
4b		✓
4c		✓
5a		✓
5b		✓
6a		✓
6b		✓
7		✓
8		✓
9		

Part I Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation					
1	Mark R Tercek, Director, President & CEO (Part Year)	(i)	863,324	0	13,606	19,869	14,712	911,511	0
		(ii)	0	0	0	0	0	0	0
2	Leonard Williams, Chief Finance Officer	(i)	316,579	10,000	3,518	0	4,682	334,779	0
		(ii)	0	0	0	0	0	0	0
3	William Ginn, EVP, Global Conservation Initiatives (Former)	(i)	239,051	0	0	16,746	5,131	260,928	279,207
		(ii)	0	0	0	0	0	0	0
4	Michael Sweeney, State Director	(i)	365,751	0	10,240	18,500	14,711	409,202	0
		(ii)	0	0	0	0	0	0	0
5	Brian McPeck, Chief Conservation Officer (Part Year)	(i)	664,782	0	10,240	18,500	16,363	709,885	0
		(ii)	0	0	0	0	0	0	0
6	Glenn Prickett, Chief External Affairs Officer (Part Year)	(i)	391,786	0	1,518	22,000	14,712	430,016	0
		(ii)	0	0	0	0	0	0	0
7	Mark Burget, Executive VP and Regional Director (Part Year)	(i)	489,084	0	12,088	22,000	15,130	538,302	0
		(ii)	0	0	0	0	0	0	0
8	Janine Wilkin, Chief of Staff and Acting Chief Marketing Officer (Former)	(i)	85,165	0	319,728	6,962	4,520	416,375	0
		(ii)	0	0	0	0	0	0	0
9	Wisla Heneghan, Chief Operating Officer and General Counsel	(i)	434,094	0	1,518	22,000	14,711	472,323	0
		(ii)	0	0	0	0	0	0	0
10	Joseph J Keenan, Managing Director (Part Year)	(i)	171,161	0	180,031	17,112	22,018	390,322	0
		(ii)	0	0	0	0	0	0	0
11	Charles Bedford, Regional Director	(i)	204,585	0	374,807	22,000	27,299	628,691	0
		(ii)	0	0	0	0	0	0	0
12	Justin Adams, Global Managing Director, Lands	(i)	374,670	0	29,771	0	0	404,441	0
		(ii)	0	0	0	0	0	0	0
13	Jim Asp, Chief Development Officer	(i)	592,693	100,000	13,606	22,000	9,552	737,851	0
		(ii)	0	0	0	0	0	0	0
14	Giulio Boccaletti, Chief Stragely Officer & Global Managing Director, Water	(i)	398,610	0	10,241	0	1,627	410,478	0
		(ii)	0	0	0	0	0	0	0
15	Maria Damanaki, Global Managing Director, Oceans	(i)	388,268	0	10,019	0	2,866	401,153	0
		(ii)	0	0	0	0	0	0	0
16	Aurelio Ramos, Regional Managing Director	(i)	314,695	0	8,267	18,500	14,018	355,480	0
		(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J, Part I, Line 1a - Consistent with the Conservancy's Standard Operating Procedure for Travel and Reporting and its Financial Management Handbook, and in very limited circumstances, Key Employees have purchased 1st class airfare. The circumstances included: (1) when no economy fares were available and the employee's business schedule required them to take the flight; and (2) when the employee's changing business schedule required them to book a refundable ticket and there was no difference in price between first class and economy. Further, Key Employees working outside the US may receive housing allowances as part of their participation in the Conservancy's Global Mobility Program.

Schedule J, Part I, Line 4 - Former Regional Managing Director Karen Berky received a severance payment in the amount of \$100,000. Former Vice President of Finance Monica Garrison received a severance payment in the amount of \$211,499. Former Chief Financial and Administrative Officer Steve Howell received a severance payment in the amount of \$193,800. Former Chief of Staff and Acting Chief Marketing Officer Janine Wilkin received a severance payment in the amount of \$300,000.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

OMB No. 1545-0047

2018

**Open to Public
Inspection**

Continuation Sheet for Schedule J (Form 990)

▶ Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

Name of the organization NATURE CONSERVANCY		Employer identification number 53 - 0242652	
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(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(i)	Heather Tallis, Chief Scientist/Strategy Innovation	328,886	0	8,863	16,460	15,669	369,878	0
(ii)		0	0	0	0	0	0	0
(i)	David Banks, Regional Managing Director	343,436	0	7,641	22,000	16,362	389,439	0
(ii)		0	0	0	0	0	0	0
(i)	Pascal Mittermaier, Managing Director	324,071	0	1,518	22,000	14,712	362,301	0
(ii)		0	0	0	0	0	0	0
(i)	Lynne Scarlett, Co-Chief External Affairs Officer	334,069	0	13,336	22,000	5,793	375,198	0
(ii)		0	0	0	0	0	0	0
(i)	Karen Berkly, Division Director (Former)	209,811	0	111,310	15,777	628	337,526	0
(ii)		0	0	0	0	0	0	0
(i)	Hugh Possingham, Chief Scientist	344,494	29,336	0	0	4,769	378,599	0
(ii)		0	0	0	0	0	0	0
(i)	Santiago Gowland, Executive Vice President	421,131	67	9,935	18,500	17,780	467,413	0
(ii)		0	0	0	0	0	0	0
(i)	Richard Loomis, Chief Marketing Officer	349,569	15,539	2,838	231	5,793	373,970	0
(ii)		0	0	0	0	0	0	0
(i)	Marc Touitou, Chief Information Officer (Part Year)	344,397	0	7,146	0	16,363	367,906	0
(ii)		0	0	0	0	0	0	0
(i)	William Uffelder, New York Executive Director	369,987	0	10,768	22,000	16,362	419,117	0
(ii)		0	0	0	0	0	0	0
(i)	Thomas Neises, VP & Associate Chief Development Officer	366,078	0	990	18,500	6,419	391,987	0
(ii)		0	0	0	0	0	0	0
(i)	Monica Garrison, Vice President Finance (Former)	102,141	0	231,512	8,421	6,081	348,155	0
(ii)		0	0	0	0	0	0	0
(i)	Jan R Mittan, Chief Philanthropy Officer, New York	344,036	0	8,845	22,000	9,552	384,433	0
(ii)		0	0	0	0	0	0	0
(i)	Seema Paul, Managing Director	270,598	0	289,563	21,862	9,657	591,680	0
(ii)		0	0	0	0	0	0	0
(i)								
(ii)								
(i)								
(ii)								

**SCHEDULE K
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

NATURE CONSERVANCY

Part I Bond Issues

(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pooled financing	
						Yes	No	Yes	No	Yes	No
Colorado Educational and Cultural Facilities Authority	84-0896726	19645RPA3	02/01/2012	144,435,000	Convert 2008 TE Bonds		✓				✓

Employer identification number
53-0242652

Supplemental Information on Tax-Exempt Bonds

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

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2018

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Part II Proceeds

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Amount of bonds retired		30,855,000						
2 Amount of bonds legally defeased		0						
3 Total proceeds of issue		0						
4 Gross proceeds in reserve funds		0						
5 Capitalized interest from proceeds		0						
6 Proceeds in refunding escrows		0						
7 Issuance costs from proceeds		915,000						
8 Credit enhancement from proceeds		0						
9 Working capital expenditures from proceeds		0						
10 Capital expenditures from proceeds		143,520,000						
11 Other spent proceeds		0						
12 Other unspent proceeds		0						
13 Year of substantial completion		2012						
14 Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, if issued prior to 2018, a current refunding issue)?	✓							
15 Were the bonds issued as part of a refunding issue of taxable bonds (or, if issued prior to 2018, an advance refunding issue)?		✓						
16 Has the final allocation of proceeds been made?	✓							
17 Does the organization maintain adequate books and records to support the final allocation of proceeds?	✓							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat. No. 50193E

Schedule K (Form 990) 2018

Part III Private Business Use

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		✓						
2 Are there any lease arrangements that may result in private business use of bond-financed property?	✓							
3a Are there any management or service contracts that may result in private business use of bond-financed property?		✓						
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of bond-financed property?		✓						
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government ▶		0.003 %				%		%
5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government ▶		0 %				%		%
6 Total of lines 4 and 5		0.003 %				%		%
7 Does the bond issue meet the private security or payment test?	✓							
8a Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?								
b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of						%		%
c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?								
9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2?	✓							

Part IV Arbitrage

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate?		✓						
2 If "No" to line 1, did the following apply?								
a Rebate not due yet?		✓						
b Exception to rebate?		✓						
c No rebate due?		✓						
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed								
3 Is the bond issue a variable rate issue?	✓							

**SCHEDULE L
(Form 990 or 990-EZ)**

Transactions With Interested Persons

OMB No. 1545-0047

2018

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Department of the Treasury
Internal Revenue Service

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.**
▶ **Attach to Form 990 or Form 990-EZ.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Name of the organization

Employer identification number

NATURE CONSERVANCY

53-0242652

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only).
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
2	Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958			▶	\$
3	Enter the amount of tax, if any, on line 2, above, reimbursed by the organization			▶	\$

Part II Loans to and/or From Interested Persons.
Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?		
			To	From			Yes	No	Yes	No	Yes	No	
			(1) Sch L, Stmt 1										
(2)													
(3)													
(4)													
(5)													
(6)													
(7)													
(8)													
(9)													
(10)													
Total						▶	\$	10,000,000					

Part III Grants or Assistance Benefiting Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

Description of Loans to and/or From Interested Persons

Name of interested person	Relationship with organization	Purpose of loan	Loan to	Loan fr.	OPA	Due	Dflt.	Appr.	Writt.
Shirley Harry Hagey Comm Prop Trust	Mr. Hagey is a Member of the Board of Directors	0% Interest Loan to Fund Conservation in Idaho	Yes		10,000,000	10,000,000	No	Yes	Yes
Total:						10,000,000			

Loan to = Loan to organization?

Loan fr. = Loan from organization?

OPA = Original principal amount

Due = Balance due

Dflt. = In default?

Appr. = Approved by board or committee?

Writt. = Written agreement?

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2018

**Open to Public
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Department of the Treasury
Internal Revenue Service

- ▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
- ▶ **Attach to Form 990.**
- ▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles	✓	7	51,600	Comparable Sales
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	✓	1515	41,207,025	Avg. Sales Price
10 Securities—Closely held stock	✓	3	2,020,052	Appraised Value
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other	✓	50	41,542,586	Appraised Value
15 Real estate—Residential	✓	27	9,122,164	Appraised Value
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ▶ (IT Hardware and Software)	✓	12	10,279,672	Comparable Sales
26 Other ▶ (Miscellaneous)	✓	149	1,043,342	Comparable Sales
27 Other ▶ ()				
28 Other ▶ ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29** 103

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		✓
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	✓	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		✓
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

**SCHEDULE O
(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

**Open to Public
Inspection**

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Form 990, Part VI, Section B, Line 11b - The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Conservancy's Director of Tax Services. The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information) and members of Senior Management. As outlined in its charter, the Audit Committee then reviews any significant issues or judgments relating to disclosures in the Conservancy's Form 990. Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS.

Form 990, Part VI, Section B, Line 12c - The Nature Conservancy's monitoring and enforcement of its conflicts policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows: Before engaging in any activity on behalf of the Conservancy, staff must determine (a) whether the activity could give rise to a conflict of interest or the appearance of a conflict of interest, and, if so, (b) whether the conflict can or should be avoided to protect the best interests of the Conservancy. If it is not reasonably possible to avoid a conflict of interest or the appearance of a conflict of interest, or it is not in the Conservancy's best interest to do so, staff must determine appropriate strategies to mitigate and manage the potential adverse consequences of the conflict and obtain approval, as described below, prior to engaging in the activity. A conflict of interest exists when an individual who is responsible for acting in the best interests of the Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of the Conservancy. As used throughout the SOP, the terms "conflict" and "conflict of interest" include: 1. actual conflicts of interest; 2. potential conflicts of interest (situations that could become actual conflicts in the future based upon foreseeable events or the passage of time); and 3. perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of, a conflict of interest). Generally, conflicts can arise from relationships between the Conservancy and staff, Board members, trustees and advisors, and the families of all those groups. There are very specific rules regarding who is a "covered person" that are governed, in great part, by the U.S. Internal Revenue Service requirements for public charities. If a conflict of interest is identified which cannot reasonably be avoided or it is not in the best interest of the Conservancy to do so, before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section. While a request for approval of a proposed course of action is pending or being considered, the transaction or activity cannot proceed. A. Board and Key Employee certifications. All Conservancy Board members and key employees shall annually certify that they have read the Conflicts of Interest Policy and have disclosed all conflicts. B. Supervisor Approval Required. In the case of staff, prior to submission for review and approval to the Conflicts Committee the conflict of interest must be raised to the individual's supervisor and the supervisor must make the determination that he or she (a) wishes to pursue the proposed activity and (b) approves the recommended course of action and proposed mitigation as sufficient. Signature on the Approval form indicates this approval. Regional level approval also is required. C. Conflicts Committee Review Required. The Conflicts Committee reviews and makes determinations about conflicts of interest involving the Conservancy, unless excepted by this SOP. See Conflicts of Interest for the Conflicts Committee charter, meeting schedule and list of Committee members. Staff must submit a Request for Conflicts Committee Approval form to the Conflicts Committee when seeking review and approval. The form should explain why the conflict cannot or should not be avoided and recommend a course of action designed to minimize the conflict's potential adverse consequences. By submitting the form, both the person submitting the form and his/her supervisor (a) are responsible for ensuring that the form makes a thorough disclosure of the relevant information, and (b) are deemed to support and be responsible for the recommended course of action. The appropriate Conservancy attorney may be consulted to assist in analyzing the conflict. Board Members and Trustees should contact the Conservancy's Chief Compliance Officer to request a review by the Conflicts Committee. D. Review by the Audit Committee of the Board of Directors. All conflicts of interest involving a member of the Board of Directors, a Director's family members, a Director's Controlled Entities, or a Substantial Contributor shall be submitted to the Audit Committee of the Board of Directors for review and disposition. Referral to the Audit Committee is made by the General Counsel or Chief Compliance Officer on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee.

Form 990, Part VI, Section B, Line 15 - The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors. The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor. All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness.

Form 990, Part VI, Section C, Line 19 - The Nature Conservancy's governing documents, conflict of interest policy and financial statements are available to the public via our website: nature.org.

Form 990, Part IX, Line 11g - Other Professional Services

First Program Service Accomplishments Description

Description

protecting the state's deserts-it was about putting science in the hands of developers, utilities, government agencies, Native American tribes, and local communities to influence change at scale. We are also using similar strategies to encourage smart wind power development in the Midwest and Great Plains (see page 32) and to enable a mix of low-impact renewable development in other nations, such as Croatia, Colombia, India and Gabon. In my role as interim CEO of The Nature Conservancy, I have the privilege of seeing this kind of innovation in action every day. In 2019 alone, TNC launched dozens of projects that are bringing together partners in new ways to inspire change on a much greater scale. These programs-many of them still in their pilot phases-are already protecting an area of ocean nearly the size of Germany (see page 11) and helping conserve a 253,000-acre forest in the heart of Appalachian coal country that will safeguard wildlife, sequester carbon, and support the local economy (see page 30). This year we also celebrated achievements that were the culmination of many years of hard work, deep collaboration and shared learning. In Mongolia, the government approved 22 new national protected areas covering 8.6 million acres, informed by TNC science (see page 8). In Canada's Northwest Territories, we supported the establishment of Thaidene Nene, a 6.5-million acre protected area that will serve as a model for Indigenous-led conservation (see page 10). And in Melbourne, Australia, we helped the city launch one of the world's first urban "greenprints"- a comprehensive initiative to create and advance plans for expanding tree cover, creating wildlife habitat, improving public health and lessening the impacts of climate change (see page 24). The time to innovate for nature has never been more critical, as the climate crisis continues to imperil our lands, our waters, and our very well-being. Across lands, rivers, oceans, climate change, agriculture and cities, all of the projects featured in the pages that follow demonstrate how The Nature Conservancy is answering this challenge. I am optimistic that by working with partners, volunteers and supporters like you, we can create a future where people and nature thrive together. From Chair of The Nature Conservancy's global Board of Directors, Passion Drives Innovation-This is my first year as chair of TNC's global Board of Directors, but I have been deeply involved with our organization since 2004, when I first joined the Board of Trustees for the Alaska Chapter, and later when I joined the global Board in 2011. I chose TNC as the conservation organization I wanted to commit more time to for many reasons, but most importantly, because we use science, common sense, community partnerships and nonpartisan policy work to achieve our mission. I believe in TNC. I believe that our colleagues, partners, and supporters are making a huge difference in the world to protect critical lands and waters on which all life depends-and to find innovative solutions to the complex challenges we face. Growing threats from climate change, environmental destruction and habitat loss require us to respond with urgency and at scale to create a more sustainable future. I believe TNC can rise to this challenge. TNC has taken on bold, innovative initiatives and partnerships to pilot new ways of doing conservation on a massive scale. This year, we've launched new projects that we hope will inspire more people to incorporate sustainable practices. From Mongolia to Canada, strong partnerships with government leaders and indigenous communities have helped protect tens of millions of acres in 2019. Innovative financing and conservation strategies advanced new approaches to help slow climate change in the US. And in Peru, we have piloted new ways to spread sustainable fisheries management practices around the world. These projects demonstrate that conservation at scale- executed with innovative partnerships and strategies-can be done. But we cannot do it without you and your support. Please join us as we work to make an even bigger impact in 2020 and beyond. With sincere gratitude. From The Nature Conservancy's Interim Chief Conservation Officer: Deeper, Truer and Wiser-This past year, I had the privilege of sitting with Native American elders and a group of TNC leaders from North America, New Zealand, and the Indigenous Peoples and Local Communities program. Hosting us at the River Forks Ranch, the Nevada Chapter had constructed an arbor out of cedar and pine to shield us from the cold morning wind. We sat for three days around a sacred fire at the foot of the Sierra Mountains and were welcomed by the Washoe people in Washoe territory. We spent our days learning about the damage settlers have inflicted on Native people in North America and what we could do for a better future for all. Together we agreed that we needed to break down barriers and work together in a spirit of hope. The rapidly changing environment demands that we work hand in hand to address the challenges to a rapidly degrading world. At TNC, we firmly believe-and our science tells us it is possible-to create a world where people and nature thrive together. To succeed, we need to make some significant changes to get the world on a more sustainable path. To jump-start these changes on the scale necessary to avoid a bleak future, we are innovating on our traditional approaches to conservation, finding new levers to affect change in complex systems and working with a host of new and often unlikely partners. We are focused on four areas: 1) tackling climate change; 2) protecting oceans, land and water; 3) providing food and water sustainably; and 4) building healthy cities. In these priorities, we are achieving significant results. In North America, our Cumberland deal protected 254,000 acres of working forest in Appalachia that will sequester 5 million tons of carbon. In Mongolia, we helped protect 8.6 million acres of land, surpassing our ambitious goal for 2022. Our FishPath software for sustainable fisheries management is in high demand by governments in Latin America, the Caribbean and Africa. And in Australia, TNC worked with local and global leaders on crafting Living Melbourne, a plan for a greener city that provides health benefits, smart infrastructure, and a science-based road map to identify, plan and implement the highest impact conservation projects. Our strength is in our values, in our staff, and in our ability to bridge divides. Our successes stem from our people driving change and building a diversity of partnerships essential to achieving our conservation goals. Sitting around that sacred fire in Nevada, one of the elders noted our efforts to do our work "bigger, faster, smarter" and challenged us to also be "deeper, truer and wiser." Filled with that spirit, I look forward to where we can go-all of us together.

Second Program Service Accomplishments Description**Description**

depends on nature." The Nature Conservancy has also worked at the ground level, helping local communities learn more about the tools available to them to manage the lands they depend on for herding and other activities. With this help, they can create their own natural resources management plans and establish agreements with respective levels of government, which allow the voices of communities to be heard. In addition to the nationally protected areas, local level governments in Mongolia have also designated 1,220 protected areas covering 66.4 million acres-17% of the country's landmass. The Conservancy would like to see them made permanent. In 1992, the Mongolian government set a goal of ultimately protecting 30% of its land. The Nature Conservancy began working in Mongolia more than a decade ago and has worked to boost that effort by providing science, data and expertise to all levels of government and communities. To help the government focus its land-protection commitment, TNC carried out a nationwide landscape-level ecological survey. That project identified the most critical areas for protecting biodiversity, which then served as the basic blueprint for designating nationally protected areas. "Mongolia's environmental protection law requires representation of all the country's ecosystems in the protected-area network," says Enkhuya Oidov, the executive director of the Mongolia Program. "We helped the government identify the least-protected ecosystems, including the intact temperate grasslands in Mongolia." The Mongolian government is now working to designate nine new national-level protected areas that will cover 3.3 million acres. And TNC continues to support the government in its final push to protect 30% by 2030.

6.5 Million Acres Protected in Canada-For more than a decade, The Nature Conservancy offered key support in the creation of Canada's newest protected area, Thaidene Nene -6.5 million acres of beautiful forest, lakes and a new national park reserve. Wolves, bears, lynx and iconic herds of free-ranging caribou are all found in the protected area, located below the Arctic Circle in the Northwest Territories. But most importantly, Thaidene Nene protects the traditional homelands and ancestral rights of the Lutsel Ke Dene First Nation. The Nature Conservancy and its Canadian affiliate, Nature United, helped the Lutsel Ke Dene achieve their conservation vision by sharing technical expertise, supporting a variety of community-led development programs and raising funds that will enable them to manage the land. The community will now co-govern Thaidene Nene with federal and territorial governments in an unprecedented partnership that sets a new global standard for conservation. Thaidene Nene, together with the neighboring Thelon Wildlife Sanctuary, will protect an ecological system spanning more than 18 million acres, creating one of the largest terrestrial protected areas in North America.

Increasing Ocean Protection by 15% in 10 Years-In 2019, The Nature Conservancy announced a campaign to increase marine conservation zones around the world by 15% within a decade. But protecting marine resources takes money, and many coastal countries are deeply in debt. In response, TNC launched a financing program called Blue Bonds for Conservation that tackles the problem from both ends. First, TNC arranges the purchase of part of a country's national debt, using funds from investment banks. Then, similar to refinancing a home, the debt is restructured with more favorable interest rates and longer repayment terms. This in turn frees up funds to pay for national marine conservation programs. To be eligible for the program, a country must commit to protecting a portion of its marine areas, with a target of 30%. Seychelles is working to finalize a marine protections for an area totaling the size of Germany. The Conservancy has identified dozens of coastal and island countries with potential for the first round of 20 debt conversions. Over the next two decades, the program could generate \$1.6 billion for marine conservation.

Local Land Protection Gets a Boost-Over half a century, the Land and Water Conservation Fund-a key federal funding source in the United States for everything from national parks to local athletic fields-has left its mark in all 50 states. But its congressional authorization expired in 2015, and the fund has relied on uncertain stopgap measures. Finally in 2019, after campaigning by TNC and partners, Congress and the White House permanently reauthorized the fund-helping to secure its future. Turning Coral Reefs Into Classrooms-Across the Caribbean, three new Coral Innovation Hubs launched by TNC and partners are accelerating large-scale reef restoration, with the goal of bringing millions of corals to life over the next five years. Home to state-of-the-art lab facilities, these science centers also hosted a virtual field trip that helped 171,000 students in 60 countries learn about the importance of saving coral reefs. Protecting the World's Mangrove Heartland-The Mangrove Ecosystem Restoration Alliance (MERA) is working to protect and restore nearly 1.25 million acres of mangroves in Indonesia by 2025, starting with the last remaining mangrove forest in Jakarta. The country is home to more than a fifth of the world's mangroves, which protect coastlines, capture carbon and provide essential habitat for birds and fish. But more than 40% of the country's mangroves have been lost.

Third Program Service Accomplishments Description

Description

NOAA create online courses about how to respond to entangled whales. PROVIDING FOOD & WATER SUSTAINABLY: We can feed the planet's growing population without destroying the nature that supports. Empowering Communities to Make Their Fisheries Thrive: FishPath brings scientific decision-making tools to artisanal fishing fleets across the globe. In 2015, the fleet of wooden fishing boats that sets out each morning from the Peruvian town of Ancon had been catching less of just about everything—octopus, sea snails and crabs. For these dive fishers, a smaller catch means they earn less—and they needed to find a fix. They started to enact voluntary management measures to recover their fisheries, and then found a solid science partner in The Nature Conservancy, who introduced them to FishPath. It's an innovative scientific decision-making process designed by TNC to help local communities and government agencies renew and protect their fisheries. Hundreds of millions of people worldwide rely on fisheries for their livelihoods. But overfishing and mismanagement are a problem in more than a third of the Earth's fisheries. Most of those fisheries are unregulated without the support of sound science. Collecting information on the status of fish stocks—factors like fish size and reproduction rates—takes time, effort and expertise. For many communities, even basic data collection has been out of reach. Plus, there's no one-size-fits-all approach that will work on spiny lobsters in Africa, red snapper in Mexico, and whelks in Rhode Island. FishPath is a program where TNC staff help communities evaluate the distinctive features of their fishery, as well as any available data, and then suggest options for management. "For many small-scale fisheries, FishPath opens a window for them to get concrete plans in place," says Carmen Revenga, TNC's Sustainable Fisheries Strategy Lead. "It gives them a path forward." An important part of FishPath is building trust with local fishers and supporting communities as they manage their own fisheries. In Ancon, local fishers worked with TNC staff to craft a community-based fishery management plan that included setting size limits and temporarily closing some local fishing spots to allow populations to rebound. Those decisions, paired with leadership and market incentives, helped improve the populations and local catch of snails and crabs in just one year. Between TNC and partners, FishPath is in use in about a dozen countries around the world. The program is guiding management of similar dive fisheries in Chile, queen conch fisheries in the Bahamas and coral reef fisheries in Hawaii, and it's at work in Kenya, Seychelles, Micronesia, Indonesia and Australia. Helping African Cities Conserve Land for Water Security—In Africa, The Nature Conservancy developed a pair of ambitious water funds—and has many more in the works. Water funds, introduced by TNC and partners to locales around the world, are programs that help urban water users pay for upstream forest and waterway restoration that boosts the downstream supply of clean water for homes and businesses. In 2015, TNC established a water fund that is supporting 28,000 farmers to save water along the Upper Tana River, a main water source to Nairobi's 4 million people. Then in 2018—the same year Cape Town, South Africa, came perilously close to running out of water—TNC launched the Greater Cape Town Water Fund. The water fund is removing invasive, thirsty and highly combustible tree species such as pine and acacia, which consume about a sixth of Cape Town's water supply. The effort will not only free up some 14.5 billion gallons of water for Cape Town each year but also reduce the risk of wildfire and restore native wildlife habitat. TNC, together with several partners, is now developing water funds for a half dozen other cities across Africa. Pacific Nations Pledge New Transparency in the Tuna Market—Eight Pacific Island nations came together with support from The Nature Conservancy in April to boldly commit to full transparency in their national tuna fisheries. The Technology for Tuna Transparency Challenge, led by the Federated States of Micronesia, is an initiative of historic proportions. For the first time ever, developing countries have committed to 100% transparency in their entire tuna fisheries by 2023 through on-board observers and state-of-the-art electronic monitoring. These nations are truly ocean states with waters that sweep across the western and central Pacific Ocean. They control around half the planet's skipjack tuna catch—the planet's most commonly canned fish—meaning the momentum of their collective actions ripples through a global industry. This is a huge win for the oceans and people. Better oversight means foreign vessels can't take more than their fair share, so more revenue goes back into Pacific Island communities. And vessels can't get away with illegal fishing or reckless bycatch of sensitive species such as sea turtles. It is long past time to bring fisheries monitoring into the 21st century—successful transparency could transform seafood sustainability in the Pacific and beyond. Improving Sustainability on Rented Farms—Landowners who are not farmers own 62% of Midwest farmland, meaning growers are leasing much of the land they farm. TNC is working with partners to help landowners and farmers work together to commit to new conservation practices, ensuring a healthier landscape for growing food and safeguarding water supplies. Restoring Australia's Oyster Reefs—The Nature Conservancy's Expertise Is Driving A Bold effort in Australia to restore 60 shellfish reefs in six years (left). Native oyster reefs were almost wiped out in the early 20th century, but at sites such as Windara Reef, where restoration is underway, new oyster reefs are already fostering diverse marine life. More Fish in the Sea—The rich seas of Baja California support local fishers and provide over 70% of Mexico's commercial fishing catch, but only 1 out of 10 fisheries are managed sustainably. Over the past three years, TNC and local partners have supported 25 communities in creating no-take fish replenishment zones—allowing populations to rebound. In some of these areas, there have been 30% increases in fish biomass. New Water Funds Launching in Colombia—The Nature Conservancy pioneered water funds in Latin America. The programs allow cities to fund protection of upstream water sources, such as forests and rivers, to ensure their own water security. In Colombia, thanks to a new coalition of more than 40 partners, the goal is to launch water funds in 15 key areas by 2022. Global Cooperation Protects Indonesian Fisheries—U.S. consumer demand for platesized, juvenile snapper is hurting fish populations in Indonesia, the world's largest source of this valuable fish. Thanks to TNC's efforts, 14 seafood companies have pledged to not buy immature snapper from Indonesia and instead focus on the more sustainable harvest of larger, adult snappers.

Other Program Services Accomplishments

Activity Code	Description	Expense	Grants	Revenue
	<p>A New Insurance Program for Reefs-Reefs shelter fisheries and protect coastal communities from storms, but they can be damaged by hurricanes. Along the coast of Mexico's Yucatan Peninsula, TNC worked with hotels, governments and universities to create an innovative trust, funded by state taxes and tourism fees, that purchased the world's first insurance policy to finance coral-reef and beach repair after severe storms. Raising Climate Awareness in China-To raise awareness of global warming and its impact on oceans, TNC co-sponsored the Elysium Epic Trilogy photo and video exhibition in Beijing, Shanghai and Chengdu, China. The exhibition featured artwork from expeditions to the Arctic and Antarctic oceans, and the western Pacific, and was viewed by over 100,000 visitors in 23 days. Protected Forest Generates Carbon Credits-The Nature Conservancy's lush Valdivian Coastal Reserve in Chile protects one of the last remaining temperate rain forests on Earth. After halting deforestation in the 124,000-acre reserve, TNC developed Chile's first certified carbon credit project. The project has now avoided an estimated 580,000 tons of CO2 emissions-equivalent to taking more than 120,000 cars off the road for a year. Nature Inspires at Climate Week NYC-Nature took center stage at this year's Climate Week NYC, which was held in conjunction with the UN Climate Action Summit. Thanks largely to the Nature- 4Climate coalition TNC helped initiate, more than a third of the 200+ climate events focused on using nature as a solution to fight climate change. In all, 65 countries committed to net-zero carbon emissions by 2050 during the summit. CEOs Speak Out on Climate-The CEO climate dialogue is a bold new coalition built by industry and select nonprofits-including TNC-to advocate for smart climate legislation. The group issued an urgent public call to enact long-term federal climate policy, including an economy- wide price on carbon. And in November, they brought their unifying message to Capitol Hill. Empowered to Innovate-In order for TNC to deliver conservation at scale globally and meet the urgency of our mission, innovation must be embedded in all that we do. Our people must be empowered to try new ideas and ways of working. We must utilize the best data and latest technology creatively to inform and support our work. Our processes and organizational structures must be sufficiently nimble to take advantage of opportunities to achieve lasting conservation at scale. We are working closely with our colleagues worldwide to improve our operations, tapping into the expertise and innovation found in every corner of TNC. Expanding on our history of solving complex problems, we are approaching challenges through a systems lens, by understanding the dynamic nature of the challenges we aim to address and adapting as we go. We recognize that our people are our key strength and that diversity is core to leading innovation. This is translating to greater investments in developing our people and in hiring and retaining a diverse, highly engaged team. We have launched a number of programs designed to expand our collective skillsets and put into practice new ways of effectively leading in an increasingly interconnected world. We have developed technology and processes that provide easier access to the conservation and financial information most relevant to evaluating the effectiveness of our conservation and fundraising initiatives. This allows us to determine the best investment opportunities for driving conservation at scale and helps us collaborate more efficiently, sharing knowledge and experiences globally. We are focused on embedding Our Values of Integrity Beyond Reproach, One Conservancy, Respect for People, Communities and Cultures, Tangible Lasting Results, and Commitment to Diversity into everything that we do. These are our bedrock and they are critical to TNC achieving the same level of excellence in how we work, as we do in what we achieve for conservation. I am inspired by your commitment as team members, partners and supporters and your drive to find new ways to make meaningful impact for conservation. Thank you for all that you do to make meaningful change happen in the world. From Wisla Heneghan, Chief Operations Officer and General</p>	0	0	0

Total:	0	0	0
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Name Of Foreign Country

Name

Australia
Bahamas
Bolivia
Solomon Islands
China
Chile
Colombia
Costa Rica
Dominican Republic
Ecuador
Grenada
Germany
Guatemala
Hong Kong
Honduras
Indonesia
Jamaica
Kenya
Mongolia
Mexico
Nicaragua
New Zealand
Peru
Panama
Papua-New Guinea
Palau
Tanzania
United Kingdom (England, Northern Ireland, Scotland, and Wales)
Venezuela
Zambia

States Where Copy Of Return Is Filed

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WV
WY

Contractor Compensation

Name and address:	Description Of Services	Compensation
DM Group Inc 5540 Ketch Road Prince Frederick, MD 20678	Direct Mail Services	7,071,341
Cody Development Corporation 2359 Nw Overton Street Portland, OR 97210	Engineering Services	6,339,642
Sumco Eco-Contracting LLC 2 Centennial Drive Suite 4D Peabody, MA 01960	Environmental Engineering Services	5,327,760
Tallwave LLC 4110 N Scottsdale Rd Suite 300 Scottsdale, AZ 85251	Professional Fundraising Services	5,211,673
Sapient Corporation 40 Water Street Boston, MA 02109	IT Consulting Services	3,728,087
Total:		27,678,503

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

**Open to Public
Inspection**

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) Woodland Development Company LLC (55-0807256) c/o The Nature Conservancy 4245 North Fairfax Drive, Arlington, VA 22203	Holds Title to Conservation Real Estate in Chile	Chile	0	2,058,894	N/A
(2) TNC China LLC (26-4484383) 4245 N Fairfax Drive, Arlington, VA 22203	Environmental Services, Consulting, Research and	DE	0	4,090	N/A
(3) The Nature Conservancy in Europe (53-0242652) c/o Nabu Charitestr 3, Berlin D10117, Germany	Conservation Activities in the European Union	Germany	1,753,243	201,425	N/A
(4) Fortin Chacabuco LLC (53-0242652) 4245 North Fairfax Drive, Arlington, VA 22203	Hold title to conservation related assets in Argentina	DE	284,557	1,488,432	N/A
(5) Cumberland Forest GP LLC [REDACTED] c/o The Nature Conservancy 4245 FAirfax Drive, Arlington, VA 22203	Conservation Activities in the Central Appalachians	VA	5	2,343,758	N/A
(6) (Continued on Schedule R, Part VII, Statement 1)					

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) The Nature Conservancy do Brasil Sig Quadra 01 Lote 985 A 1005 Sala Ed Centro Emp Parque 232 A 235	Conservation activities in Brazil	Brazil			N/A		
(2) The Nature Conservancy of California (20-5797732) 201 Mission Street 4th Floor, San Francisco, CA 94105	Applicant for public funding for	CA	501(c)(3)	509(a)(1)	N/A		
(3) The Nature Conservancy Limited (Australia) 245 Riverside Drive, West End, Queensland QLD 4101, Australia	Conservation Activities in Australia	Australia			N/A		
(4) The Nature Conservancy of Venezuela Ave Francisco de Miranda Urb Los Palos Grandes Edif Tecoteca Piso	Conservation activities in Venezuela	Venezuela			N/A		
(5) Conservation Farms & Ranches (27-0038237) 201 Mission Street 4th Floor, San Francisco, CA 94105	Manages agricultural properties with wildlife	CA	501(c)(3)	509(a)(1) Type I	N/A		
(6) Ecological Trust Fund of Panama (31-1656561) 4245 N Fairfax Drive, Arlington, VA 22203	Financing conservation of natural	VA	501(c)(4)		N/A		
(7) (Continued on Schedule R, Part VII, Statement 2)							

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512–514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PT Putri Naga Komodo LLC JI Pura Segara Pelabuhan Raya B	Collaborative Management of Komodo	Indonesia	N/A	Related	0	0		✓		✓		60%
(2) Cumberlands Forest LP c/o The Nature Conservancy 4245	Conservation activities in the Central	VA	N/A	Related	3,441	46,516		✓	0	✓		
(3)												
(4)												
(5)												
(6)												
(7)												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No
(1) Montark Inc (13-3386301) c/o McGladrey LLP 1185 Avenue of the Americas, N	Holds title to conservation	NY	N/A	C	1,704	500	100%	✓	
(2) The Nature Conservancy of New Mexico (91-1841) 212 E Marcy Street, Santa Fe, NM 87501	Conservation activities in New Mexico	NM	N/A	C	0	0	100%	✓	
(3) Charitable Remainder Trusts (443) c/o The Nature 4245 North Fairfax Drive, Arlington, VA 22203	Charitable Trust	VA	N/A	T					
(4) TNC Eco-Conservation Consulting (Beijing) Co L B4-2 Qijiayuan Diplomatic Compound No 9 Jianwai D	Conservation Activities in China	China	N/A	C	1,723	3,158,179	100%	✓	
(5) Colchecchio Limited c/o TNC Bella Villa Brookside Grove PO Box 19738 0	Conservatin Activities in Kenya	Kenya	Loisaba Community	C	42,000	11,245,505	100%		
(6) Oryx Limited c/o TNC Bella Villa Brookside Grove PO Box 19738 0	Conservation activities in Kenya	Kenya	Loisaba Community	C	813,628	7,238,893	100%		
(7) Green Stormwater Solutions Inc 4245 North Fairfax Drive Suite 100, Arlington, VA 222	Stormwater Retention in the District of	DC	N/A	C	-7,845	6,098	100%	✓	

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

	Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II–IV?		
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		✓
b Gift, grant, or capital contribution to related organization(s)		✓
c Gift, grant, or capital contribution from related organization(s)		✓
d Loans or loan guarantees to or for related organization(s)		✓
e Loans or loan guarantees by related organization(s)		✓
f Dividends from related organization(s)		✓
g Sale of assets to related organization(s)		✓
h Purchase of assets from related organization(s)		✓
i Exchange of assets with related organization(s)		✓
j Lease of facilities, equipment, or other assets to related organization(s)		✓
k Lease of facilities, equipment, or other assets from related organization(s)		✓
l Performance of services or membership or fundraising solicitations for related organization(s)		✓
m Performance of services or membership or fundraising solicitations by related organization(s)		✓
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		✓
o Sharing of paid employees with related organization(s)		✓
p Reimbursement paid to related organization(s) for expenses		✓
q Reimbursement paid by related organization(s) for expenses		✓
r Other transfer of cash or property to related organization(s)		✓
s Other transfer of cash or property from related organization(s)		✓

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of related organization	(b) Transaction type (a–s)	(c) Amount involved	(d) Method of determining amount involved
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512–514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1)													
(2)													
(3)													
(4)													
(5)													
(6)													
(7)													
(8)													
(9)													
(10)													
(11)													
(12)													
(13)													
(14)													
(15)													
(16)													

Description of Identification of Disregarded Entities

		Total income	End-of-year assets
Name and EIN	CF Ataya LLC [REDACTED]	26,373,602	97,223,378
Address	c/o The Nature Conservancy 4245 Fairfax Drive Arlington, VA 22203		
Primary activities	Conservation activities in the Central Appalachians		
State or foreign country	VA		
Direct controlling entity	N/A		
Name and EIN	CF Highlands LLC (83-3747956)	34,731	39,239,492
Address	c/o The Nature Conservancy 4245 Fairfax Drive Arlington, VA 22203		
Primary activities	Conservation activities in the Central Appalachians		
State or foreign country	VA		
Direct controlling entity	N/A		
Name and EIN	TNC Sustainable Water Holdings Inc (83-3122109)	0	0
Address	201 Mission Street 4th Floor San Francisco, CA 94105		
Primary activities	Conservation activities in SFO, CA		
State or foreign country	DE		
Direct controlling entity	The Nature Conservancy		

Description of Identification of Related Tax-Exempt Organizations

Name and EIN Fundacion The Nature Conservancy of Panama
Address Clayton Ciudad del Saber Calle Principal Casa 353 A/B
 Panama City, Panama, Panama
Primary activities Conservation activities in Panama
State or foreign country Panama
Exempt code section
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN TNC Conservacion de la Naturaleza
Address Rio San Angel 9 Colonia Guadalupe Inn Delegacion Alvar Obregon
 Mexico City, Distrito Federal 01020, Mexico
Primary activities Conservation activities in Mexico
State or foreign country Mexico
Exempt code section
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN Nature United (Formerly TNC of Canada)
Address 250 City Centre Avenue Suite 506
 Ottawa, ON K1R 6K7, Canada
Primary activities Conservation activities in Canada
State or foreign country Canada
Exempt code section
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN TNC UK Foundation Limited
Address 10 Queen Street Place
 London EC4R 1BE, United Kingdom (England, Northern Ireland, Scotland, and Wales)
Primary activities Conservation Activities in the UK
State or foreign country United Kingdom (England, Northern Ireland, Scotland, and Wales)
Exempt code section
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN Yayasan Konservasi Alam Nusantara
Address Jl Iskandarsyah Raya No 66C Kebayoran Baru
 Jakarta Selatan, Indonesia 12160, Indonesia
Primary activities Conservation activities in Indonesia
State or foreign country Indonesia
Exempt code section
Public charity status
Direct controlling entity N/A
512(b)(13) controlled organization?

Name and EIN Loisaba Community Trust
Address c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO
 Nairobi, Kenya
Primary activities Conservation Activities in Kenya

Schedule R, Part VII, Statement 2

NATURE CONSERVANCY

State or foreign country Kenya
 Exempt code section
 Public charity status
 Direct controlling entity N/A
 512(b)(13) controlled organization?

Name and EIN Nature Conservation Water Fund Pty Ltd
 Address 491 Smollett Street
 Albury, NSW 2640, Australia
 Primary activities Water Conservation in Australia
 State or foreign country Australia
 Exempt code section
 Public charity status
 Direct controlling entity N/A
 512(b)(13) controlled organization?

Name and EIN The Nature Conservancy Hong Kong Foundatin Limited
 Address 2107 Prosperity Millennia Plaza 663 Kings Road North Point
 Hong Kong, Hong Kong
 Primary activities Conservation Activities in Hong Kong
 State or foreign country Hong Kong
 Exempt code section
 Public charity status
 Direct controlling entity N/A
 512(b)(13) controlled organization?

Name and EIN New Zealand Trust
 Address 50 Customhouse Quay Wellington Central
 Wellington, New Zealand
 Primary activities Conservation Activities in New Zealand
 State or foreign country New Zealand
 Exempt code section
 Public charity status
 Direct controlling entity N/A
 512(b)(13) controlled organization?

Name and EIN The Nature Conservancy Trust
 Address 50 Customhouse Quay Wellington Central
 Wellington, New Zealand
 Primary activities Conservation Activities in New Zealand
 State or foreign country New Zealand
 Exempt code section
 Public charity status
 Direct controlling entity N/A
 512(b)(13) controlled organization?

Name and EIN TNC - The Nature Conservancy Centre
 Address Ground Floor - Annexe Building B-4 Greater Kailash Enclave Part II
 New Delhi 110048, India
 Primary activities Conservation Activities in India
 State or foreign country India
 Exempt code section
 Public charity status
 Direct controlling entity N/A
 512(b)(13) controlled organization?

Name and EIN The Nature Conservancy of South Africa NPC
 Address 9 Blesbok Street Scarborough
 Cape Town 7975, South Africa

Schedule R, Part VII, Statement 2

NATURE CONSERVANCY

Primary activities	Conservation Activities in South Africa
State or foreign country	South Africa
Exempt code section	
Public charity status	
Direct controlling entity	N/A
512(b)(13) controlled organization?	
